



STUDENT NAME		STUDENT ID			
ADVISOR		START TERM			
	<i>Fall 2024</i>	<i>Spring 2025</i>	<i>Summer 2025</i>	<i>Fall 2025</i>	<i>Spring 2026</i>
REQUIRED COURSES					
FIN 500 Financial Management		On-Campus			
MIS 584 Business Intelligence	On-Campus Online	On-Campus Online			
MKT 500 Marketing Strategy	On-Campus	Online			
OBC 506 Leadership	Online	On-Campus Online			
OIE 501 Operations Management	On-Campus	Online			
SPECIALTY (Choose a three-course specialty from options available on next pages). <i>If the specialty of your choice includes a core course above, you must get approval from the Business School Programs Office before registering.</i>					
ELECTIVES (Choose two electives with an option to declare a second specialization)					
Integrative STEM Course (Pre-Capstone, required)					
BUS 590 Strategic Management Summer terms only. Taken the semester before BUS 599.			Online		
CAPSTONE PROJECT (Required)					
BUS 599 Capstone Project Fall Terms only. Taken the semester after BUS 590 once most classes are completed.				Online	

NOTES:

- **ONLINE COURSE DELIVERY:** All online courses offered are asynchronously. Please refer to WPI Business School [course schedule](#) for the most accurate AY24-25 course offerings.
- **CLUSTERS AND SPECIALTIES:** The MBA program offers over 20 specialties clustered under the following broad cluster categories. See the 2nd page for a full list.
 - Business Intelligence & Analytics
 - Global Supply Chain & Operations Management
 - Information Technology & UX Design
 - Innovation & Entrepreneurship
 - Product Management & Marketing
- **TRANSFER CREDITS:** Students must secure approval for any requested transfer courses and credit hours.
- **APPROVAL:** Students must have their individual curriculum plan reviewed and approved by the WPI Business School Programs Office.

For more information, contact:

Sandy Wellinghoff
Sr. Director of Graduate Programs
SWellinghoff@wpi.edu

Dr. Sandhya Balasubramanian
Asst. Dean, WPI Business Programs
SBalasubramanian@wpi.edu



COMPLETE LIST OF COURSE OFFERINGS FOR SPECIALTY/ ELECTIVE SELECTION

	Fall 2024	Spring 2025	Fall 2025	Spring 2026
CLUSTER: Business Intelligence & Analytics				
Advanced Business Analytics Methods				
MIS 587 Business Applications in Machine Learning		On-Campus		
OIE 559 Advanced Prescriptive Analytics: From Data to Impact				
MKT 562 Marketing Research	Online			
MIS 571 Database Applications Design and Development	Online			
Applied Analytics				
DS 501 Introduction to Data Science				
DS 502 Statistical Methods for Data Science or MA 511/543				
MIS 587 Business Applications in Machine Learning		On-Campus		
MIS 584 Business Intelligence	On-Campus Online	On-Campus Online		
MIS 502 Data Management for Analytics	Online	On-Campus Online		
MKT 568 Data Mining Business Applications				
OIE 559 Advanced Prescriptive Analytics: From Data to Impact				
Business Analytics				
MIS 584 Business Intelligence	On-Campus Online	On-Campus Online		
MIS 502 Data Management for Analytics	Online	On-Campus Online		
OIE 552 Modeling and Optimizing Processes	On-Campus Online (B Term)			
Data Analytics				
MKT 568 Marketing Analytics				
MIS 587 Business Applications in Machine Learning		On-Campus		
Choose one of the following:				
MKT 562 Marketing Research	Online			
MKT 565 Digital and Social Media Marketing		On-Campus Online		
CLUSTER: Global Supply Chain & Operations Management				
Advanced Operations Analytics				
Select one of the following:				
MIS 587 Business Applications in Machine Learning		On-Campus		
MKT 568 Marketing Analytics				
MKT 562 Marketing Research	Online			
Select one of the following:				
OIE 559 Advanced Prescriptive Analytics: From Data to Impact				
OIE 548 Performance Analytics		Online		
OIE 542 Risk Management and Decision Analysis	On-Campus	On-Campus Online		
Operations Analytics				
Select three of the following five courses:				
OIE 558 Designing and Managing Lean and Six-Sigma Processes	On-Campus Online (Fall24 A Term)	On-Campus Online		
OIE 501 Operations Management	On-Campus	Online		
OIE 548 Performance Analytics		Online		
OIE 542 Risk Management and Decision Analysis	On-Campus	On-Campus Online		



OIE 544 Supply Chain Analysis and Design				
Operations Excellence				
Select one of the following:				
OIE 558 Designing and Managing Lean and Six-Sigma Processes	On-Campus Online (A Term)	On-Campus Online		
OIE 554 Global Operations Strategy				
Select two of the following:				
BUS 546 Managing Technological Innovation				
FIN 500 Financial Management				
MIS 576 Project Management	Online	On-Campus Online		
OIE 558 Designing and Managing Lean and Six-Sigma Processes	On-Campus Online (A Term)	On-Campus Online		
OIE 554 Global Operations Strategy				
OBC 537 Leading Change	Online			
Supply Chain Management				
Select one of the following:				
OIE 553 Global Purchasing and Logistics		On-Campus (C Term)		
OIE 549 Sustainable Supply Chain and Operations Management		Online		
Select two of the following:				
MKT 561 Consumer Behavior and Analytics	Online			
OBC 533 Negotiations	Online			
OIE 553 Global Purchasing and Logistics				
OIE 548 Performance Analytics		Online		
OIE 549 Sustainable Supply Chain and Operations Management		Online		
CLUSTER: Information Technology & UX Design				
Digital Transformation				
MIS 500 Innovating with Information Systems	Online	On-Campus		
Choose one of the following:				
OIE 558 Designing and Managing Lean and Six-Sigma Processes	On-Campus Online (A Term)	On-Campus Online		
OIE 501 Operations Management	On-Campus	Online		
OIE 544 Supply Chain Analysis and Design				
Choose one of the following:				
MIS 576 Project Management	Online	On-Campus Online		
OBC 537 Leading Change	Online			
OBC 533 Negotiations	Online			
Information Technology				
MIS 584 Business Intelligence	On-Campus Online	On-Campus Online		
MIS 502 Data Management for Analytics	Online	On-Campus Online		
MIS 581 Policy and Strategy for Information Technology and Analytics		On-Campus Online		
Information Systems Design				
MIS 571 Database Applications Design and Development	Online			
MIS 582 Information Security Management	Online			
MIS 585 User Experience Design	On-Campus Online			
IT User Experience				
MIS 583 User Experience Applications		On-Campus Online		
MIS 586 User Experience				
MKT 561 Consumer Behavior and Analytics	Online			
Innovation with User Experience (IUX Core)				
MIS 583 User Experience Applications		On-Campus Online		
MIS 585 User Experience Design	On-Campus Online			
MIS 586 User Experience				
CLUSTER: Innovation & Entrepreneurship				
Entrepreneurship				



ETR 500 Entrepreneurship and Innovation	Online		
Any two from the following courses:			
BUS 500 Business Law, Ethics, and Social Responsibility		Online	
BUS 546 Managing Technological Innovation			
ETR 596 Selling and Sales			
ETR 593 Technology Commercialization: Theory, Strategy, and Practice		Online	
Organizing and Managing Innovation			
BUS 546 Managing Technological Innovation	Online		
ETR 500 Entrepreneurship and Innovation	Online		
ETR 593 Technology Commercialization: Theory, Strategy, and Practice		Online	
FIN 500 Financial Information and Management	Online	On-Campus	
MIS 576 Project Management	Online	On-Campus Online	
OBC 537 Leading Change			
OBC 533 Negotiations	Online		
OBC 505 Teaming and Organizing for Innovation	Online	On-Campus	
CLUSTER: Product Management & Marketing			
Brands, Products, and Consumers			
MKT 569 Brand and Product Management			
MKT 561. Consumer Behavior and Analytics	Online		
MKT 568 Marketing Analytics			
MKT 565 Digital and Social Media Marketing		On-Campus Online	
MKT 562 Marketing Research	Online		
MKT 500 Marketing Strategy		Online	
Marketing Analytics			
MKT 561. Consumer Behavior and Analytics	Online		
MKT 565 Digital and Social Media Marketing		On-Campus Online	
MKT 568 Marketing Analytics			
MKT 500 Marketing Strategy		Online	