

Graduate Business Programs



**#1 BEST PART-TIME
MBA IN THE NATION**
Ranked by BusinessWeek

2009 PART-TIME MBA RANKING
#1 in the Northeast
#1 in Student Satisfaction
A+ for Teacher Quality
A+ for Caliber of Classmates
A+ for Curriculum
Best for Career Advancers

Business isn't business as usual.

The WPI difference.

There are many things that make a graduate business degree from WPI different, and we think better, than any other. To begin with, ours is a business curriculum grounded in technology. As you've probably noticed, most businesses around the world are also grounded in technology, giving our graduate students a distinct edge in the ever-changing business world.

In addition, there is a major advantage in attending an institution where innovation, entrepreneurship, globalization and leadership are intertwined into virtually every course of every program.

More advantages?

This is where you will learn how to work as a team. The learning, the teaching, the discussions, and the projects here are intensely collaborative. You will collaborate with graduate students from around the world and with faculty who are leaders in their fields. If you are like so many others who have left here and gone on to flourish in their careers, you will not only learn from this intense collaboration, you will benefit from it for the balance of your career.

For those who seek only to check off 'yes' and 'no' boxes, there are no advantages here.

But for those who wish to learn how to solve problems and how to find solutions from unexpected areas, the advantages and the subsequent rewards are bountiful.

Welcome to the graduate business programs at WPI, where business isn't business as usual.

Graduate Business Programs

- 12-13 MBA
- 14-15 MS in Marketing and Technological Innovation
- 16-17 MS in Information Technology
- 18-19 MS in Operations Design and Leadership
- 20 Graduate Certificate Programs

"My graduate experience at WPI was great. I did research on electronic recordkeeping, learned how to create integration test plans and write system designs. I even learned international project management and how to take on real-world business issues and solve them in real time. I was also able to take my last two courses online, which I had never done before, to complete my degree."

SHILPI MITTAL, MSIT '08

Small is the ideal size for learning.

We accept a select number of graduate students. That is a great advantage for you. Easier to build friendships. Easier to build teams. Easier to know and meet with your professors.

And more stimulating.

Your voice will be heard, your thoughts will be discussed. If you want to blend into the wall and just take notes, look elsewhere. Engagement, interaction, and knowledge-sharing are the catalysts to learning.

On average, WPI graduate business students see a **60 percent increase** in their salaries over the duration of their business program.



Where I came from:
Software Engineer, Infosys Technologies Limited, India
Sarvajanik College of Engineering and Technology, India

Why I came to WPI:
Recommended by colleague.
Liked being close to Boston.

What I got out of WPI:
Grad degree helped secure my first full-time job.

Where I am now:
Software Engineer, EMC
Bedford, Massachusetts

90 percent of all graduate students are employed within three months of graduation in rewarding, challenging careers.

"I was impressed with how solid the professors were. Most either worked in industry or had done research in industry, and they brought those experiences to every lecture. In every class you learned something useful you could take back to work. Professors made themselves available for consultation. They understood the challenges of going to school part-time. You won't find that at every school."

GEORGE SPENCER, MSMTI '09, MBA '05

Where I came from:
Senior Software Engineer,
Raytheon Company
College of the Holy Cross,
Massachusetts

Why I came to WPI:
Curriculum and mission were
in line with career aspirations.
Less finance oriented. More
contemporary. Case studies
focused on technology.

What I got out of WPI:
Enabled career shift from
engineering into business
development.

Where I am now:
Business Development
Manager, Raytheon Company
Marlborough, Massachusetts

The faculty, both eminent and accessible.

Our faculty members are brilliant: Fulbright Scholars, leaders in professional societies, and NSF CAREER Award winners. The faculty include internationally recognized experts from around the world, nearly half of whom are women, reflecting the diversity of the global business environment.

Our professors have real-world experience in the subjects they teach. Business world experience. Research experience. Consultancy experience.

They are highly accessible and eager to meet with students, one of the many advantages of a small school. They share your passion for learning. They will help you in the pursuit of your dreams.

You'll learn from your fellow students.

Make no mistake, you will be with a very bright group, one that is both competitive and supportive. A diverse student body where project teams typically involve two or three cultures. You'll learn how to work in a global environment right here in Worcester, Massachusetts.

Another unique aspect of the graduate experience is that part-time students and full-time students attend the same classes.

Why is that good?

The part-time students average eight years of business experience and bring the real world into the classroom every session. The result is a richer in-class discussion and a more relevant learning atmosphere. Part-time students often utilize what they learn in class at work the next day, then report back on the outcome. Meanwhile, the full-time students bring their unique perspectives to discussions based on their varied cultural backgrounds as well as their global business expertise.

"As part of the Global Operation Leadership Development Program, I do a lot of international traveling. In my WPI grad courses we often worked in teams, learning how to cooperate with people from different cultures—especially helpful for me because I came directly out of undergrad. Today my job depends on working well in team situations with people from around the world."

SHAN PENG, MSODL '10

Where I came from:
Zhengzhou University, China

Why I came to WPI:
Program combined technology and management, different from other schools. Read great things about WPI in college guides.

What I got out of WPI:
Team dynamics. Proficiency in analyzing complex data.
Internship at MTV.

Where I am now:
Process Engineer/
Operations Analyst
Avery Dennison,
North America Retail
Information Services Division
Framingham, Massachusetts



“My GQP was for a company that wanted an exit strategy so they could be bought. We had to figure out what the company needed to do, how to do it, and what they would be worth. This was no test paper. Our results actually mattered to this company. In the end, four graduate students with different schedules, from different cultures, and with different strengths, worked as a team to come up with real recommendations to a real company. It was an unforgettable learning experience.”

OSCAR QUINT, MBA '09

Where I came from:

Systems Engineer,
123ID, Inc., Minnesota
Florida Atlantic University,
Florida

Why I came to WPI:

To develop business acumen to go with technology background. Friends in New England couldn't stop talking about it. When I sat in on class, I felt at home.

What I got out of WPI:

How to interact with people.
How to get the best out of people.
How to lead people.

Where I am now:

Electronics Product
Marketing Specialist
Sensata Technologies
Attleboro, Massachusetts

The Quintessential Capstone Experience: The GQP.

If you're an aspiring MBA candidate, you'll find the graduate qualifying project (GQP) to be the ultimate challenge. It requires you to apply all the skills, methods, and knowledge you've gained during your studies to a significant problem for a real client organization. Working with three or four other students, your group must deliver a professional quality report, oral presentation and executive summary of the project. Many students later receive job offers from the same companies that were the focus of their projects.

Two recent GQPs

- + A Commercialization Plan for High-speed Valves Applied to Various Hydraulic Applications
- + Solar Joules Commercialization Plan

Top Employers of WPI Grad Students

- + BAE Systems
- + Bank of America
- + Bose
- + EMC
- + Fidelity Investments
- + General Dynamics
- + General Electric
- + Hanover Insurance
- + Hasbro
- + Hewlett-Packard
- + IBM
- + Lockheed Martin
- + National Grid USA
- + Raytheon
- + Saint-Gobain
- + Staples
- + United Technologies

www.wpi.edu/Admin/CDC



The flexible schedule every grad student wants.

Pioneers in distance learning since 1979, today WPI's Advanced Distance Learning Network delivers the same quality content as in-class learning, using streaming video, audio, text files, and simulations. You can exchange ideas and take part in discussions with professors or classmates via email, phone, virtual chat, and discussion forums. Every required onsite class has an online counterpart. You may enroll in as many or as few online courses as you like in pursuit of your graduate degree.

To make class scheduling even more accommodating, we've taken one additional step. All our graduate classes are in the evening. We know most of our grad students either work during the day or intern. Evening classes are the perfect solution. Both full-time and part-time students have told us that the later class time not only makes it possible for them to attend grad school, but also helps them set priorities and become more productive.

online.wpi.edu

Great Ideas Wanted

On campus, you'll find the Collaborative for Entrepreneurship & Innovation (CEI), which encourages and assists students interested in creating technology-based, for-profit businesses, new technologies, social ventures, or licensing opportunities. You'll learn from real-world entrepreneurs and what you'll learn will help fuel the development of new ideas through CEI's extracurricular programs, competitions, resources, mentoring, advising, and networking opportunities.

CEI-sponsored programs include:

- + WPI Venture Forum monthly programs and annual Business Plan Contest
- + CEI@WPI ALL-OUT Business Plan Challenge
- + Robert H. Grant Invention Awards
- + Kalenian Award
- + Dinners with Entrepreneurs
- + Entrepreneurial Skills and Venture Initiative Workshops

www.wpi.edu/Academics/Depts/MGT/CEI

Here innovation is not a chapter heading. It is a mission.

"We've hired 25 WPI graduates in the past five years. We found WPI students offer an advanced level of insight because of the real-world projects they've participated in. Their breadth of knowledge and experience enables them to take on responsibilities earlier and hit the ground running faster. In addition, they fully understand the importance of integrating technology and business."

Gregory D. Tranter
Senior Vice President,
Chief Information Officer
and Corporate Operations Officer
The Hanover Insurance Group

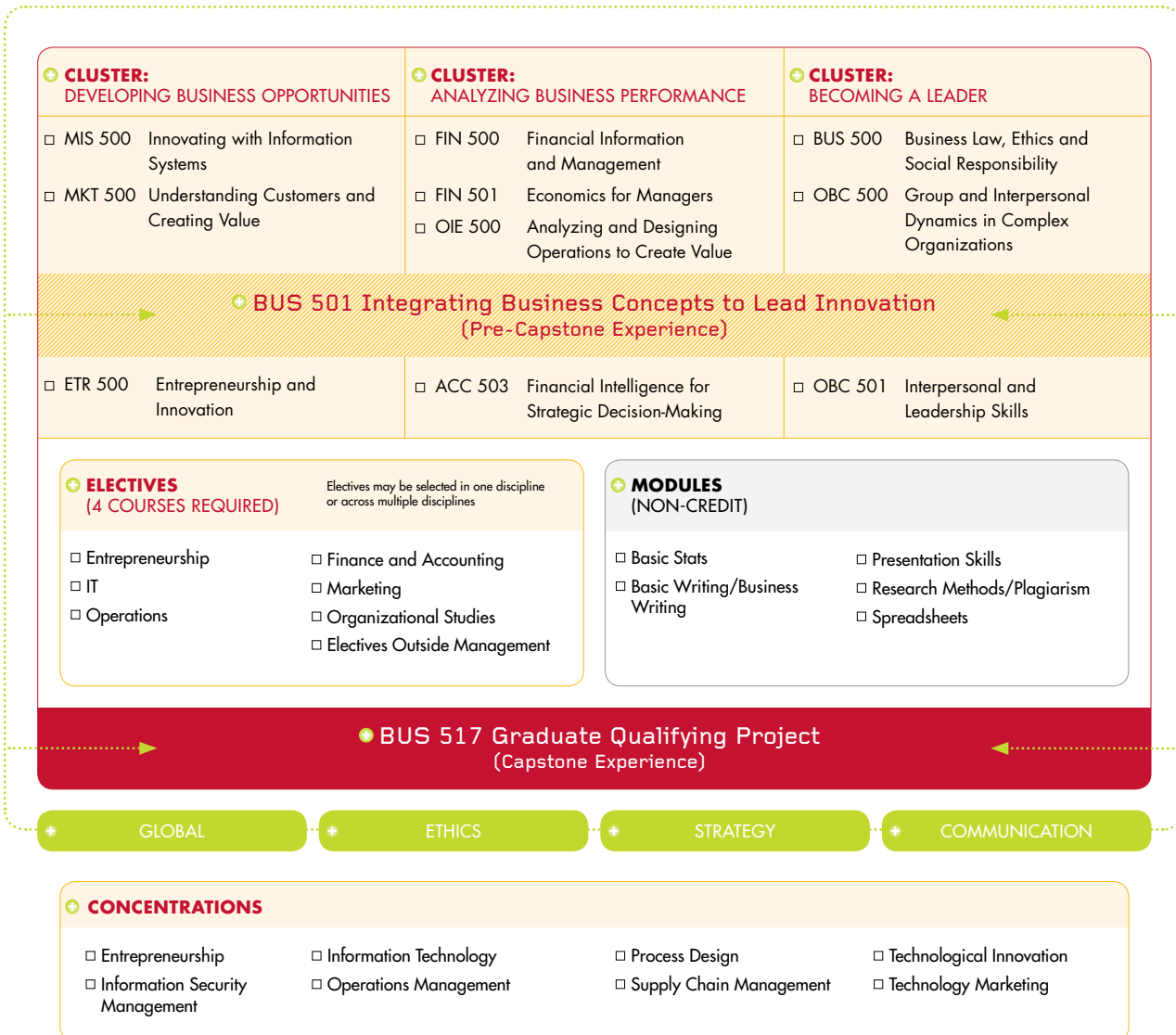
Technology does not stand still. And when technology is at the heart of your curriculum, innovation becomes an essential and ongoing process. But the mission of WPI has always been to bring innovation into the classroom. Our original concept of combining theory with practice was groundbreaking in its initial application. Today that innovative approach to education continues.

For instance, one of the recent realities of business is that success or failure is rarely the result of one area. Often, it can be traced to the interaction, or lack thereof, between different business units, often in different parts of the world. Knowing that, we created a curriculum that is more integrative and cross-disciplinary. An innovative approach designed to teach you to think outside your specialty area, because problem solving today requires an understanding of disparate information.

Creating Value through Innovation in a Global Environment

The curriculum in our MBA program is based on creating value through innovation in a global environment. Students learn the basics of business (finance, accounting, information systems, marketing, operations, economics, business law, ethics and organizational behavior) in a holistic, integrated way. Electives reflect the complexity of 21st century problems, requiring solutions across many disciplines. Required courses are broken into three clusters: Developing Business Opportunities, Analyzing Business Performance, and Becoming a Leader. Non-credit modules provide background and basic knowledge, which students may access as needed.

➤ View the fully interactive chart at:
biz.wpi.edu/Graduate/mbatech.html



Frank Hoy, PhD

Beswick Professor of Entrepreneurship

Director, Collaborative for Entrepreneurship & Innovation

Hoy's research concentrations are family business, franchising, and technology entrepreneurship. His insights and understanding have been the source for grants, honors, and awards. He joined WPI in 2009 from the University of Texas at El Paso.

"The Wall Street Journal often conducts surveys on what MBA recruiters are looking for. The results are pretty much stable year after year. Number one is communication skills. Number two is the ability to work on a team. You want to find something that distinguishes WPI from virtually every other institution? It's that we infuse those core skills into our classes. We are truly meeting the needs of the business community."

FRANK HOY, PHD

MS in Marketing and Technological Innovation

The Master of Science in Marketing and Technological Innovation (MSMTI) program focuses specifically on the demands of developing and marketing new products and services in the technology world. Students in the program acquire the ability to recognize opportunities, create, and implement marketing solutions, and develop the leadership and interpersonal skills necessary for success in their industry.

➤ Learn more at:
biz.wpi.edu/Graduate/msmarketing.html

REQUIRED COURSES (6)

- | | | | |
|-----------|--------------------------------------|-----------|---|
| ☐ ETR 500 | Entrepreneurship and Innovation | ☐ MKT 500 | Understanding Customers and Creating Value |
| ☐ FIN 500 | Financial Information and Management | ☐ OBC 500 | Group and Interpersonal Dynamics in Complex Organizations |
| ☐ FIN 501 | Economics for Managers | ☐ OBC 501 | Interpersonal and Leadership Skills |

ELECTIVE COURSES (6)

- | | | | | | |
|-----------|---|-----------|-------------------------------------|-----------|--|
| ☐ BUS 597 | Internship | ☐ MIS 579 | E-Business Applications | ☐ OBC 533 | Negotiations |
| ☐ BUS 598 | Independent Study | ☐ MKT 563 | Marketing of Emerging Technologies | ☐ OBC 535 | Managing Creativity in Knowledge Intensive Organizations |
| ☐ ETR 593 | Technology Commercialization: Theory, Strategy and Practice | ☐ MKT 564 | Global Technology Marketing | ☐ OBC 536 | Organizational Design |
| ☐ ETR 594 | Technology Commercialization: Project | ☐ MKT 566 | Marketing and Electronic Commerce | ☐ OBC 537 | Leading Change |
| ☐ ETR 596 | Selling and Sales | ☐ MKT 567 | Integrated Marketing Communications | ☐ OIE 546 | Managing Technological Innovation |
| ☐ MIS 576 | Project Management | ☐ MKT 568 | Data Mining Business Applications | ☐ OIE 548 | Productivity Management |
| ☐ MIS 578 | Telecommunications Management | | | | |

"I think I fill a different role here at WPI. I help very analytical students understand why things happen in organizations that don't seem logical or analytical and help them overcome some of their cynicism about it. Why good ideas are not always accepted. Why one person is promoted over another. It's really about how to get along in the business world. I give them insights into why things happen and a framework to make sense of it all."

MICHAEL ELMES, PHD

Michael Elmes, PhD

Professor

Organizational Behavior and Leadership Ethics

A Fulbright Scholar to New Zealand in 2005, Elmes has written for numerous professional journals and conducted research projects on topics dealing with organizations, power, and ethics. He has taught at WPI since 1990.



MS in Information Technology

Designed for full immersion into information technology, the Master of Science in Information Technology (MSIT) program provides the comprehensive management principles necessary for understanding the application of IT to business and of business to IT.

➤ Learn more at:
biz.wpi.edu/Graduate/msinfo.html

➤ REQUIRED COURSES (5)

<input type="checkbox"/> MIS 500 Innovating with Information Systems	<input type="checkbox"/> MIS 578 Telecommunications Management
<input type="checkbox"/> MIS 571 Database Applications Development	<input type="checkbox"/> OBC 500 Group and Interpersonal Dynamics in Complex Organizations
<input type="checkbox"/> MIS 573 Systems Design and Development	

➤ ELECTIVE COURSES (5)

➤ MANAGEMENT COURSES

Choose one:

- FIN 500 Financial Information and Management
- OBC 501 Interpersonal and Leadership Skills

➤ IT COURSES

Choose four:

- MIS 574 Enterprise Systems
- MIS 576 Project Management
- MIS 579 E-Business Applications
- MIS 581 Information Technology Policy and Strategy
- MIS 582 Information Security Management

➤ TWO FREE ELECTIVES
 In addition, all students will take 2 free electives which may include courses outside of the business school and up to 3 credits of internship.

Diane Strong, PhD
 Professor
 Director, Management Information Systems Program
 Director, Center for eHealth Innovation and Process Transformation (CeHIPT)

Strong's research focuses on advanced information technologies, such as enterprise systems, electronic health record systems and their uses, and effects in organizations. Among her numerous research grants are two from the National Science Foundation. She joined the WPI faculty in 1995.



"The nature of WPI is to encourage collaboration on all levels: among students, among faculty, and between students and faculty. I've had numerous grad students assist in research projects. Many bring their work experiences to class, prompting lively and often beneficial discussion. And because we're a small faculty, we really do work as a team. We often collaborate on research and in teaching, integrating different disciplines in our own classes. No silos here, no sacred turf."

DIANE STRONG, PHD

MS in Operations Design and Leadership

The Master of Science in Operations Design and Leadership (MSODL) offers the option to concentrate in either Supply Chain Management or Process Design, or to customize the degree with a broad selection of electives. Students explore a range of operational topics such as risk management, lean process design, modeling and optimization, and global logistics.

➤ Learn more at:
biz.wpi.edu/Graduate/msodl.html

REQUIRED COURSES (4)

- | | |
|--|--|
| <input type="checkbox"/> OBC 500 Group and Interpersonal Dynamics in Complex Organizations | <input type="checkbox"/> MIS 500 Innovating with Information Systems |
| <input type="checkbox"/> OIE 500 Analyzing and Designing Operations to Create Value | <input type="checkbox"/> OBC 501 Interpersonal and Leadership Skills |
| <input type="checkbox"/> OIE 552 Modeling and Optimizing Processes | |
- Choose one:*

ELECTIVE COURSES (8)

Students may select 8 electives from the list below, or may choose one of two concentration tracks, Supply Chain Management or Process Design

- | | | |
|---|--|---|
| <input type="checkbox"/> BUS 597 Internship | <input type="checkbox"/> OBC 533 Negotiations | <input type="checkbox"/> OIE 553 Global Purchasing and Logistics |
| <input type="checkbox"/> MIS 571 Database Applications Development | <input type="checkbox"/> OBC 536 Organizational Design | <input type="checkbox"/> OIE 554 Global Operations Strategy |
| <input type="checkbox"/> MIS 573 System Design and Development | <input type="checkbox"/> OBC 537 Leading Change | <input type="checkbox"/> OIE 555 Lean Process Design |
| <input type="checkbox"/> MIS 574 Enterprise Systems | <input type="checkbox"/> OIE 541 Operations Risk Management | <input type="checkbox"/> OIE 557 Service Operations Management |
| <input type="checkbox"/> MIS 576 Project Management | <input type="checkbox"/> OIE 544 Supply Chain Analysis and Design | <input type="checkbox"/> OIE 558 Designing and Managing Six-Sigma Processes |
| <input type="checkbox"/> MIS 581 Informational Technology Policy and Strategy | <input type="checkbox"/> OIE 546 Managing Technological Innovation | <input type="checkbox"/> OIE 598 Independent Study |
| | <input type="checkbox"/> OIE 548 Productivity Management | |

PROCESS DESIGN TRACK

- OIE 541 Operations Risk Management
- OIE 555 Lean Process Design
- OIE 557 Service Operations Management
- OIE 558 Designing and Managing Six-Sigma Processes

Plus 4 elective courses (12 credit hours) from the approved list

SUPPLY CHAIN MANAGEMENT TRACK

- OIE 541 Operations Risk Management
- OIE 544 Supply Chain Analysis and Design
- OIE 553 Global Purchasing and Logistics
- OIE 555 Lean Process Design

Plus 4 elective courses (12 credit hours) from the approved list

"I have cultivated an international network of leading researchers in supply chain and logistics from universities in China, Brazil, and Germany. This has led to research collaborations as well as hosting visiting doctoral students and professors from those universities here at WPI. Their visits have led to many face-to-face discussions and information exchanges with WPI faculty and students, providing an excellent opportunity for our research to make a wider impact on a global scale."

AMY ZENG, PHD



Amy Zeng, PhD

Associate Professor

Operations and Industrial Engineering

Director, Industrial Engineering Program

Zeng is only the second U.S. recipient of the prestigious Sea-Sky Scholarship from the School of Management at Dalian University of Technology in China, given in recognition of her contributions to the field of global supply chain and logistics management. She joined the WPI faculty in 1999.



Graduate Certificate Programs

Year in and year out, the Graduate Certificate Programs at WPI have proven to be an outstanding way for working professionals to keep abreast of the latest technology management issues. Very often students in a Graduate Certificate Program, their thirst for knowledge rekindled, go on to enroll in one of our master's programs, applying their certificate credits towards that degree. A WPI Graduate Management Certificate requires a minimum of 15 credits.

➤ Learn more at:
biz.wpi.edu/Graduate/certificates.html

INFORMATION SECURITY MANAGEMENT CERTIFICATE

- MIS 500 Innovating with Information Systems
- MIS 571 Database Applications Development
- MIS 578 Telecommunications Management
- MIS 582 Information Security Management
- OIE 541 Operations Risk Management

MANAGEMENT OF TECHNOLOGY CERTIFICATE

- MIS 576 Project Management
- MKT 500 Understanding Customers and Creating Value
- OBC 537 Leading Change
- OIE 546 Managing Technological Innovation
- OIE 548 Productivity Management

CUSTOMIZED CERTIFICATE PROGRAMS

Design a program customized to your needs. Submit a plan outlining your rationale for a proposed customized certificate program. Courses may be selected from any of WPI's graduate business offerings.

INFORMATION TECHNOLOGY CERTIFICATE

- MIS 500 Innovating with Information Systems
- MIS 571 Database Applications Development
- MIS 573 Systems Design and Development
- MIS 578 Telecommunications Management

Choose one:

- MIS 574 Enterprise Systems
- MIS 579 E-Business Applications
- MIS 581 Information Technology Policy and Strategy

TECHNOLOGY MARKETING CERTIFICATE

- ETR 500 Entrepreneurship and Innovation
- ETR 596 Selling and Sales
- MKT 500 Understanding Customers and Creating Value
- MKT 563 Marketing of Emerging Technologies
- MKT 567 Integrated Marketing Communications
- MKT 568 Data Mining Business Applications

CAMPUS CENTER

Campus Life

With nearly 200 student groups, activities, and teams, there is something for everyone at WPI.

Enjoy music and theatre? The Great Hall of Alden Memorial is used for major productions, while the intimate 99-seat black-box style Little Theatre hosts a range of dramatic presentations.

In the Campus Center, you'll find several dining options, a game room, TV viewing areas, and student organization offices.

The latest addition to the campus will be the 140,000-square-foot Sports and Recreation Center, set to open in 2012. It will contain a natatorium, a fitness center, a four-court basketball gym, an indoor running track, rowing tanks, racquetball and handball courts, dance studios, plus offices and meeting spaces for coaches and staff.

The Graduate Student Government (GSG) serves as a liaison with faculty and administration, and provides academic and social functions for graduate students. Specific to your life is the Graduate Management Student Organization (GMSO), which organizes social and academic events just for business students.

www.wpi.edu/campuslife

Campus Life for International Students

WPI's International House provides tools and resources for international students and faculty. The house serves as the venue for a variety of programs throughout the year, such as brown bag lunch discussions with international scholars and faculty, coffee hours, exhibits, video showings, and other social and educational activities.

The numerous student groups at WPI help turn the campus into a tight-knit community. In addition to professional societies, leadership activities, and musical and theatre groups, many of our international students are involved in organizations reflective of their culture.

www.wpi.edu/campuslife/international.html



Top 10 Things Grad Students Do In Worcester

(commonly pronounced WUS-TER)

- 1 Attend sporting events at the DCU Center
www.dcucenter.com
- 2 Dine at restaurants on Shrewsbury Street
www.shrewsburystreet.org/merchants.html
- 3 Ice skate at Elm Park
www.worcesterma.gov/dpw/parks-rec/city-parks/elm-park
- 4 Attend Broadway Series performances at the Hanover Theatre for the Performing Arts
www.thehanovertheatre.org
- 5 Visit museums: Worcester Art Museum, Worcester Historical Museum, Higgins Armory Museum, EcoTarium
www.worcestermass.org/culture
- 6 Shop at Blackstone Valley & Wrentham Outlets
www.shopsatblackstonevalley.com
www.premiumoutlets.com
- 7 Take in a Worcester Tornadoes baseball game
www.worcestertornadoes.com
- 8 Ski and snowboard at Wachusett Mountain
www.wachusett.com
- 9 Enjoy the day in Worcester's Green Hill Park
www.worcesterma.gov/dpw/parks-rec/city-parks/green-hill-park
- 10 Stroll through Tower Hill Botanic Gardens
www.towerhillbg.org



About WPI

Founded in 1865 in Worcester, Massachusetts, WPI was one of the nation's first engineering and technology universities. WPI's 14 academic departments offer more than 50 undergraduate and graduate degree programs in science, engineering, technology, management, the social sciences, and the humanities and arts, leading to bachelor's, master's, and PhD degrees. WPI's world-class faculty work with students in a number of cutting-edge research areas, leading to breakthroughs and innovations in such fields as biotechnology, fuel cells, information security, materials processing, and nanotechnology. Students also have the opportunity to make a difference to communities and organizations around the world through the university's innovative Global Perspective Program. There are 31 WPI project centers throughout North America and Central America, Africa, Australia, Asia, and Europe.

www.wpi.edu/about

About Worcester

WPI is located in Worcester, Massachusetts, the second largest city in New England.

A five-time recipient of the All-America City Award, Worcester is home to 13 colleges, a professional baseball team, a professional hockey team, several well-known museums including the Worcester Art Museum, popular performing art centers such as Mechanics Hall, and many interesting and affordable restaurants. The city is home to some of the region's finest teaching hospitals and medical facilities.

Worcester is also adjacent to a major East Coast business corridor. Its high concentration of intellectual capital has helped the city and surrounding areas become a magnet to innovative companies of all kinds, including technology, biotechnology, and life sciences.

Centrally located, it is a quick one hour trip from Worcester to Boston by car or train. The neighboring New England states of Rhode Island, Connecticut, New Hampshire, Vermont, and Maine are easy to reach, as are all the recreational and cultural activities the region has to offer. Many students also make a trip to New York City for the weekend.

www.wpi.edu/about/visitors/worcester.html

Admission

Admission to the WPI Graduate Business Programs is competitive. We seek candidates with strong professional and academic records who have a high likelihood of success in a challenging, technology-focused management program, and whose aspirations are in line with the focus of the program.

We admit full-time and part-time students for fall (September) and spring (January) terms with the exception of full-time master of science students, who are admitted in the fall semester only.

Application Process

Applicants must have earned a U.S. bachelor's degree or its equivalent to be considered for admission. Successful candidates also must understand computer systems and must have taken two semesters of college-level calculus or three semesters of college-level math.

The following application materials are required. Please visit the admissions website biz.wpi.edu/Graduate/admission.html

- Application
- Official transcripts from all previously attended colleges and universities
- Three letters of recommendation
- Resume
- Graduate Management Admissions Test (GMAT) scores
- The Graduate Record Examination (GRE) may be submitted for applications to the Master of Science and Certificate Programs. The GMAT is required for all MBA applications.
- \$70 application fee

Additional Application Requirements for International Students

All international applicants must submit official Test of English as a Foreign Language (TOEFL) scores or official International English Language Testing System (IELTS) scores.

Application Deadlines

FALL ADMISSION

International Students	June 1
Domestic Students	July 1

SPRING ADMISSION

International Students	October 1
Domestic Students	November 1

Accreditations

AACSB International (Association to Advance Collegiate Schools of Business)

ABET (Accreditation Board for Engineering and Technology)

NEASC (New England Association of Schools and Colleges)

Graduate Student Overview Stats

Total students: 280

Women: 25%

Men: 75%

International: 20%

Age Range: 23-35 (middle 80%)

Countries represented: 22

GMAT range: 550-650 (middle 80%)

GPA range: 2.7-3.6 (middle 80%)

Prior graduate degrees: 25%

Work experience: 1-9 years (middle 80%)

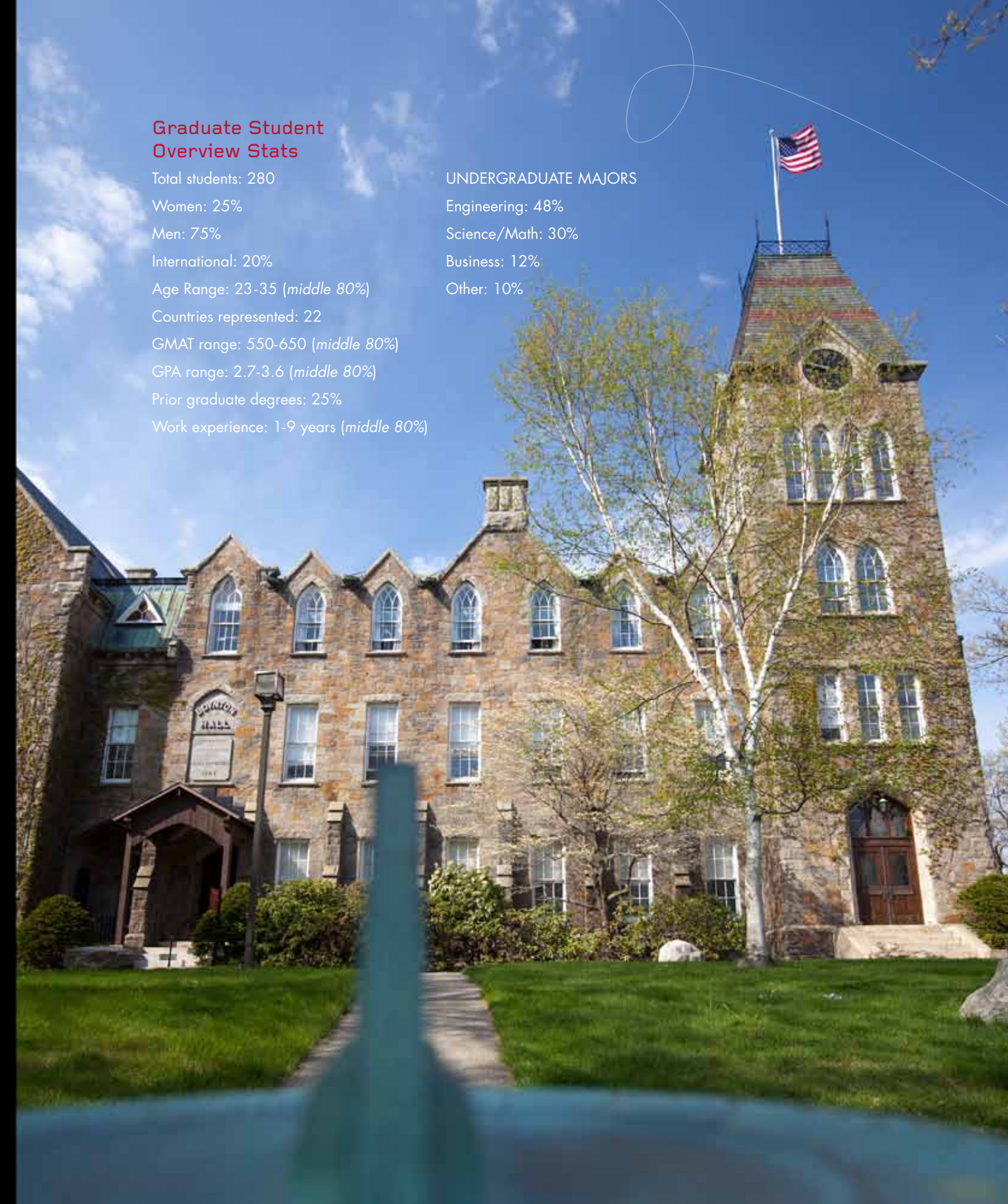
UNDERGRADUATE MAJORS

Engineering: 48%

Science/Math: 30%

Business: 12%

Other: 10%



Design: kor group
Writing: Lee Nash
Photography: Michael Malyszko

The business school at WPI is rooted in WPI's strengths in technology, engineering, and science, and is known for developing innovative and entrepreneurial leaders for a global technological world.

BIZ.WPI.EDU/ABOUT/MISSION.HTML



WPI Graduate Business Programs
100 Institute Road
Worcester, MA 01609-2280

P: 508-831-5218
F: 508-831-5720
biz@wpi.edu
biz.wpi.edu