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|---|--------------------|--------------------|--------------------|------------------|--------------------|
| STUDENT NAME  |                    | STUDENT ID         |                    |                  |                    |
| ADVISOR   |                    | START TERM         |                    |                  |                    |
|   | <i>Fall 2024</i>   | <i>Spring 2025</i> | <i>Summer 2025</i> | <i>Fall 2025</i> | <i>Spring 2026</i> |
| <b>REQUIRED COURSES</b>   |                    |                    |                    |                  |                    |
| FIN 500 Financial Management  |                    | On-Campus          |                    |                  |                    |
| MIS 584 Business Intelligence   | On-Campus   Online | On-Campus   Online |                    |                  |                    |
| MKT 500 Marketing Strategy  | On-Campus          | Online             |                    |                  |                    |
| OBC 506 Leadership  | Online             | On-Campus   Online |                    |                  |                    |
| OIE 501 Operations Management   | On-Campus          | Online             |                    |                  |                    |
| <b>SPECIALTY (Choose a three-course specialty from options available on next pages.*</b>                          |                    |                    |                    |                  |                    |
| 1)  |                    |                    |                    |                  |                    |
| 2)  |                    |                    |                    |                  |                    |
| 3)  |                    |                    |                    |                  |                    |
| <b>ELECTIVES (Choose two electives with an option to declare a second specialization)</b>                         |                    |                    |                    |                  |                    |
| 1)  |                    |                    |                    |                  |                    |
| 2)  |                    |                    |                    |                  |                    |
| <b>Integrative STEM Course (Pre-Capstone, required)</b>   |                    |                    |                    |                  |                    |
| BUS 590 Strategic Management<br>Summer terms only.<br>Taken the semester before BUS 599.                          |                    |                    | Online             |                  |                    |
| <b>CAPSTONE PROJECT (Required)</b>  |                    |                    |                    |                  |                    |
| BUS 599 Capstone Project<br>Fall Terms only.<br>Taken the semester after BUS 590 once most classes are completed. |                    |                    |                    | Online           |                    |

**NOTES:**

\* If the specialty of your choice includes a required course, you must get approval from the Business School Programs Office before registering.

- ONLINE COURSE DELIVERY:** All online courses offered are asynchronously. Please refer to WPI Business School course schedule for the most accurate AY24-25 course offerings. [Courselistings.wpi.edu](https://www.wpi.edu/business-school/course-schedule)
- CLUSTERS AND SPECIALTIES:** The MBA program offers over 20 specialties clustered under the following broad cluster categories. See the 2<sup>nd</sup> page for a full list.
  - Business Intelligence & Analytics
  - Global Supply Chain & Operations Management
  - Information Technology & UX Design
  - Innovation & Entrepreneurship
  - Product Management & Marketing
- TRANSFER CREDITS:** Students must secure approval for any requested transfer courses and credit hours.
- APPROVAL:** Students must have their individual curriculum plan reviewed and approved by the WPI Business School Programs Office. For more information, contact: [WBSGradAdvising@wpi.edu](mailto:WBSGradAdvising@wpi.edu)



COMPLETE LIST OF COURSE OFFERINGS FOR SPECIALTY/ ELECTIVE SELECTION

|   | Fall 2024                           | Spring 2025        | Fall 2025 | Spring 2026 |
|---|-------------------------------------|--------------------|-----------|-------------|
| <b>CLUSTER: Business Intelligence &amp; Analytics</b>           |                                     |                    |           |             |
| <b>Advanced Business Analytics Methods</b>                      |                                     |                    |           |             |
| MIS 587 Business Applications in Machine Learning               |                                     | On-Campus          |           |             |
| OIE 559 Advanced Prescriptive Analytics: From Data to Impact    |                                     |                    |           |             |
| MKT 562 Marketing Research                                      | On campus                           |                    |           |             |
| MIS 571 Database Applications Design and Development            | Online                              |                    |           |             |
| <b>Applied Analytics</b>  |                                     |                    |           |             |
| DS 501 Introduction to Data Science                             |                                     |                    |           |             |
| DS 502 Statistical Methods for Data Science or MA 511/543       |                                     |                    |           |             |
| MIS 587 Business Applications in Machine Learning               |                                     | On-Campus          |           |             |
| MIS 584 Business Intelligence                                   | On-Campus   Online                  | On-Campus   Online |           |             |
| MIS 502 Data Management for Analytics                           | Online                              | On-Campus   Online |           |             |
| MKT 568 Data Mining Business Applications                       |                                     |                    |           |             |
| OIE 559 Advanced Prescriptive Analytics: From Data Impact       |                                     |                    |           |             |
| <b>Business Analytics</b>                                       |                                     |                    |           |             |
| MIS 584 Business Intelligence                                   | On-Campus   Online                  | On-Campus   Online |           |             |
| MIS 502 Data Management for Analytics                           | Online                              | On-Campus   Online |           |             |
| OIE 552 Modeling and Optimizing Processes                       | On-Campus   Online (B Term)         |                    |           |             |
| <b>Data Analytics</b>   |                                     |                    |           |             |
| MKT 568 Marketing Analytics                                     |                                     |                    |           |             |
| MIS 587 Business Applications in Machine Learning               |                                     | On-Campus          |           |             |
| <b>Choose one of the following:</b>                             |                                     |                    |           |             |
| MKT 562 Marketing Research                                      | Online                              |                    |           |             |
| MKT 565 Digital and Social Media Marketing                      |                                     | On-Campus   Online |           |             |
| <b>CLUSTER: Global Supply Chain &amp; Operations Management</b> |                                     |                    |           |             |
| <b>Advanced Operations Analytics</b>                            |                                     |                    |           |             |
| <b>Select one of the following:</b>                             |                                     |                    |           |             |
| MIS 587 Business Applications in Machine Learning               |                                     | On-Campus          |           |             |
| MKT 568 Marketing Analytics                                     |                                     |                    |           |             |
| MKT 562 Marketing Research                                      | Online                              |                    |           |             |
| <b>Select one of the following:</b>                             |                                     |                    |           |             |
| OIE 559 Advanced Prescriptive Analytics: From Data Impact       |                                     |                    |           |             |
| OIE 548 Performance Analytics                                   |                                     | Online             |           |             |
| OIE 542 Risk Management and Decision Analysis                   | On-Campus                           | On-Campus   Online |           |             |
| <b>Operations Analytics</b>                                     |                                     |                    |           |             |
| <b>Select three of the following five courses:</b>              |                                     |                    |           |             |
| OIE 558 Designing and Managing Lean and Six-Sigma Processes     | On-Campus   Online (Fall/24 A Term) | On-Campus   Online |           |             |
| OIE 501 Operations Management                                   | On-Campus                           | Online             |           |             |
| OIE 548 Performance Analytics                                   |                                     | Online             |           |             |
| OIE 542 Risk Management and Decision Analysis                   | On-Campus                           | On-Campus   Online |           |             |
| <b>Operations Excellence</b>                                    |                                     |                    |           |             |



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|--|-----------------------------|--------------------|--|--|
| <b>Required</b>  |                             |                    |  |  |
| OIE 558 Designing and Managing Lean and Six-Sigma Processes                                    | On-Campus   Online (A Term) | On-Campus   Online |  |  |
| <b>Select two of the following:</b>  |                             |                    |  |  |
| BUS 546 Managing Technological Innovation  |                             |                    |  |  |
| FIN 500 Financial Management   |                             |                    |  |  |
| MIS 576 Project Management   | On Campus                   |                    |  |  |
| OIE 558 Designing and Managing Lean and Six-Sigma Processes                                    | On-Campus   Online (A Term) | On-Campus   Online |  |  |
| OBC 537 Leading Change   |                             |                    |  |  |
| <b>Supply Chain Management</b>   |                             |                    |  |  |
| <b>Select one of the following:</b>  |                             |                    |  |  |
| OIE 553 Global Purchasing and Logistics  |                             | On-Campus (C Term) |  |  |
| OIE 549 Sustainable Supply Chain and Operations Management                                     |                             | Online             |  |  |
| <b>Select two of the following:</b>  |                             |                    |  |  |
| MKT 561 Consumer Behavior and Analytics  | Online                      |                    |  |  |
| OBC 533 Negotiations   | Online                      |                    |  |  |
| OIE 553 Global Purchasing and Logistics  |                             |                    |  |  |
| OIE 548 Performance Analytics  |                             | Online             |  |  |
| OIE 549 Sustainable Supply Chain and Operations Management                                     |                             | Online             |  |  |
| <b>CLUSTER: Information Technology &amp; UX Design</b>   |                             |                    |  |  |
| <b>Artificial Intelligence in Business</b>   |                             |                    |  |  |
| MIS 587 Business Applications in Machine Learning  |                             | On-Campus          |  |  |
| <b>Select one of the following:</b>  |                             |                    |  |  |
| MIS 520 AI & Its Ethical Implications in Business  | B-Term On-Campus            |                    |  |  |
| MIS 581 Policy and Strategy for Information Technology, Artificial Intelligence, and Analytics |                             | Hybrid             |  |  |
| <b>Select one of the following:</b>  |                             |                    |  |  |
| MIS 510 Business Application of Blockchain Tech  |                             | C-Term On-Campus   |  |  |
| MKT 562 Marketing Research   | On-Campus                   |                    |  |  |
| MKT 568 Marketing Analytics  | On-Campus                   |                    |  |  |
| OIE 552 Modeling and Optimizing Processes  | B-Term On-Campus            |                    |  |  |
| <b>Digital Transformation</b>  |                             |                    |  |  |
| MIS 500 Innovating with Information Systems  | Online                      | On-Campus          |  |  |
| <b>Choose one of the following:</b>  |                             |                    |  |  |
| OIE 558 Designing and Managing Lean and Six-Sigma Processes                                    | On-Campus   Online (A Term) | On-Campus   Online |  |  |
| OIE 501 Operations Management  | On-Campus                   | Online             |  |  |
| OIE 544 Supply Chain Analysis and Design   |                             |                    |  |  |
| <b>Choose one of the following:</b>  |                             |                    |  |  |
| MIS 576 Project Management   | Online                      | On-Campus   Online |  |  |
| OBC 537 Leading Change   | Online                      |                    |  |  |
| OBC 533 Negotiations   | Online                      |                    |  |  |
| <b>Information Technology</b>  |                             |                    |  |  |
| MIS 584 Business Intelligence  | On-Campus   Online          | On-Campus   Online |  |  |
| MIS 502 Data Management for Analytics  | Online                      | On-Campus   Online |  |  |
| MIS 581 Policy and Strategy for Information Technology and Analytics                           |                             | On-Campus   Online |  |  |
| <b>Information Systems Design</b>  |                             |                    |  |  |
| MIS 571 Database Applications Design and Development   | Online                      |                    |  |  |
| MIS 582 Information Security Management  | Online                      |                    |  |  |
| MIS 585 User Experience Design   | On-Campus   Online          |                    |  |  |
| <b>IT User Experience</b>  |                             |                    |  |  |



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|--|--------------------|--------------------|--|--|
| MIS 583 User Experience Applications                                   |                    | On-Campus   Online |  |  |
| TBD  |                    |                    |  |  |
| MKT 561 Consumer Behavior and Analytics                                | Online             |                    |  |  |
| <b>Innovation with User Experience (IUX Core)</b>                      |                    |                    |  |  |
| MIS 583 User Experience Applications                                   |                    | On-Campus   Online |  |  |
| MIS 585 User Experience Design   | On-Campus   Online |                    |  |  |
| TBD  |                    |                    |  |  |
| <b>CLUSTER: Innovation &amp; Entrepreneurship</b>                      |                    |                    |  |  |
| <b>Entrepreneurship</b>  |                    |                    |  |  |
| ETR 500 Entrepreneurship and Innovation                                | Online             |                    |  |  |
| <b>Any two from the following courses:</b>                             |                    |                    |  |  |
| BUS 500 Business Law, Ethics, and Social Responsibility                |                    | Online             |  |  |
| BUS 546 Managing Technological Innovation<br>ETR 596 Selling and Sales |                    |                    |  |  |
| ETR 593 Technology Commercialization: Theory, Strategy, and Practice   |                    | Online             |  |  |
| <b>Organizing and Managing Innovation</b>                              |                    |                    |  |  |
| BUS 546 Managing Technological Innovation                              | Online             |                    |  |  |
| ETR 500 Entrepreneurship and Innovation                                | Online             |                    |  |  |
| ETR 593 Technology Commercialization: Theory, Strategy, and Practice   |                    | Online             |  |  |
| FIN 500 Financial Information and Management                           | Online             | On-Campus          |  |  |
| MIS 576 Project Management   | Online             | On-Campus   Online |  |  |
| OBC 537 Leading Change   |                    |                    |  |  |
| OBC 533 Negotiations   | Online             |                    |  |  |
| OBC 505 Teaming and Organizing for Innovation                          | Online             | On-Campus          |  |  |
| <b>CLUSTER: Product Management &amp; Marketing</b>                     |                    |                    |  |  |
| <b>Brands, Products, and Consumers</b>                                 |                    |                    |  |  |
| MKT 569 Brand and Product Management                                   |                    |                    |  |  |
| MKT 561. Consumer Behavior and Analytics                               | Online             |                    |  |  |
| MKT 568 Marketing Analytics  |                    |                    |  |  |
| MKT 565 Digital and Social Media Marketing                             |                    | On-Campus   Online |  |  |
| MKT 562 Marketing Research   | Online             |                    |  |  |
| MKT 500 Marketing Strategy   |                    | Online             |  |  |
| <b>Marketing Analytics</b>   |                    |                    |  |  |
| MKT 561. Consumer Behavior and Analytics                               | Online             |                    |  |  |
| MKT 565 Digital and Social Media Marketing                             |                    | On-Campus   Online |  |  |
| MKT 568 Marketing Analytics  |                    |                    |  |  |
| MKT 500 Marketing Strategy   |                    | Online             |  |  |