About the Program
Learn to lead at the intersection of business and technology with a Master of Science in Management degree from WPI. Whether you are an early career professional seeking to enhance your undergraduate education, or an established specialist in your field, you will find that our program offers you the flexibility to tailor a course of study to your interests and career objectives.

Our curriculum draws from WPI’s strengths in science and engineering to bring innovations into the classroom and give graduates an edge in an increasingly technology-driven and globally competitive business world. While many students find the MS in Management degree gives them just the edge they need, you may also choose an alternative track that leads to an MBA. Upon completing your MS in Management from WPI and acquiring two additional years of work experience, you will be eligible to complete the remaining requirements for our nationally recognized MBA. You will complete 27 additional credits, including our hallmark Graduate Qualifying Project (GQP) capstone experience, applying your learning to meet an actual business challenge.

Career Outlooks
Average Starting Salary for WPI Graduates:
Master’s: $62,964

Companies that have Hired WPI MSMI Graduates:
Aquagel
EMC
Sensata Technologies
TD Real Estate
Tyco International
U.S. Department of Defense
Wakefly

Sample Job Titles:
Digital Marketing Analyst, Marketing Manager, Marketing Research Associate, Marketing & Web Designer, Risk Manager, Sales Administrator, Sales Operations Specialist

Fall or Spring Start

Full-time or part-time available

Application Deadlines:
(Fall) U.S. applicants – July 15
International applicants – June 1
(Spring) U.S. applicants – Dec 15
International applicants – Nov 6

Application Requirements:
• Official transcripts for all post-secondary colleges or universities
• Application fee of $70
• Three letters of professional recommendation
• GMAT or GRE scores are required (waiver options listed in policies on reverse side)
• Statement of Purpose
• Resume
• TOEFL or IELTS scores (International applicants only)

Tuition (2017 – 2018)
- $1,457 per credit
- 36 credits = $52,452

wpi.edu/academics/business
Course Curriculum (MSMG: 10 courses, MSMG/MBA: 10 + 9 = 19 courses):

<table>
<thead>
<tr>
<th><strong>MS in Management (MSMG)</strong></th>
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<td>This program is designed for students who are looking for ultimate flexibility. MSMG students must complete at least 4 of the following required courses:</td>
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<td>Financial Intelligence for Strategic Decision Making</td>
<td>Business Law, Ethics, and Social Responsibility</td>
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<tr>
<td>Entrepreneurship and Innovation</td>
<td>Financial Information and Management</td>
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<tr>
<td>Economics for Managers</td>
<td>Innovating with Information Systems</td>
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<tr>
<td>Marketing Management</td>
<td>Interpersonal and Leadership Skills</td>
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<tr>
<td>Analyzing and Designing Operations to Create Value</td>
<td>Group and Interpersonal Dynamics in Complex Organizations</td>
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**Students round out their program with electives to total 10 courses for the degree. For electives, refer to the Graduate Catalog.**

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<th><strong>MS in Management/MBA</strong></th>
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<td>MSMG students on the MS/MBA track must complete the following required 7 courses:</td>
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<tr>
<td>Business Law, Ethics, and Social Responsibility</td>
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<td>Financial Information and Management</td>
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<td>Economics for Managers</td>
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**MSMG students on the MS/MBA track must also complete 3 elective courses. After a minimum of 2 years of work experience, students may return to complete an MBA and count the above 7 courses toward the MBA, leaving just 9 additional courses for the MBA.**

**Department Policies:**

- Students may be eligible to transfer up to 9 credits from another AACSB accredited university. Courses must be graduate level.

- Individuals with earned bachelor’s degrees may enroll in up to 2 courses prior to applying to the program. Approval to register for graduate courses does not guarantee admission to the degree program.

- GMAT/GRE requirement is waived for WPI students and alumni with a cumulative undergraduate GPA of 3.0+. Waivers may be considered based on work experience and/or advanced degrees.

- International applicants who have completed two+ years of full-time study at a college or university in the U.S., the U.K., Ireland, Australia, New Zealand, or the Anglophone regions of Africa, Canada, or the Caribbean, within five years of matriculating at WPI are not required to submit TOEFL or IELTS scores.