

Questions for the Interviewer

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At the end of an interview, the interviewer will likely ask if you have any questions for them. You should prepare 3-4 logical well-thought-out questions that demonstrate your knowledge and interest in the position. If you do not ask any questions, or if you ask questions that you should already know the answer to, the recruiter may think you did not prepare or are not very interested in the position.

Remember, interviewing is not a one-way exchange of information. You are also evaluating and interviewing the company to determine whether the culture and the position are a good fit for you. Think about what you want to know about the company to help make a good career decision. Think back on any past positions, what do you wish you had known beforehand?

Sample Questions to ask the Interviewer

Remember, these are examples only. Not all of these questions will be relevant or appropriate to every job. If you do use these questions, be sure you understand what they mean. It is helpful to develop your own questions and express them in your personal style, but this list can be used as a reference:

1. What kinds of assignments might I expect during the first six months on the job?
2. Does your company encourage further education?
3. How would my performance be evaluated?
4. In what ways is a career with your company better than one with your competitors?
5. Is this a new position or am I replacing someone?
6. What is the largest single problem facing your staff (or department) now?
7. What is the training process like for this position?
8. What qualities are you looking for in the candidate who fills this position?
9. What skills are especially important for someone in this position?
10. What characteristics do the achievers in this company seem to share?
11. Where does this position fit into the organizational structure?
12. What is the next course of action? When should I expect to hear from you, or should I contact you?

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