

Worcester Polytechnic Institute

**Report on Federal Awards in Accordance with the
OMB Uniform Guidance**

Year Ended June 30, 2019

Entity Identification Number: 04-2121659

Worcester Polytechnic Institute

Index

June 30, 2019 and 2018

| | Page(s) |
|--|-----------|
| I. FINANCIAL STATEMENTS | |
| Report of Independent Auditors..... | 1 |
| Consolidated Financial Statements..... | 3-31 |
| Schedule of Expenditure of Federal Awards | 32-34 |
| Notes to Schedule of Expenditure of Federal Awards..... | 35 |
| II. REPORTS ON INTERNAL CONTROL AND COMPLIANCE | |
| Report of Independent Auditors on Internal Control Over Financial Reporting and on Compliance and Other Matters Based on an Audit of Financial Statements Performed in Accordance with <i>Government Auditing Standards</i> | 36 |
| Report of Independent Auditors on Compliance with Requirements That Could Have a Direct and Material Effect on Each Major Program and on Internal Control over Compliance in Accordance with Uniform Guidance | 38 |
| III. SCHEDULE OF FINDINGS AND QUESTIONED COSTS | 40 |
| IV. SCHEDULE OF STATUS OF PRIOR AUDIT FINDINGS..... | 43 |

PART I

FINANCIAL STATEMENTS



Report of Independent Auditors

To the Board of Trustees of
Worcester Polytechnic Institute

Report on the Consolidated Financial Statements

We have audited the accompanying consolidated financial statements of Worcester Polytechnic Institute and its subsidiaries (the "University"), which comprise the consolidated statements of financial position as of June 30, 2019 and 2018, and the related consolidated statements of activities and of cash flows for the years then ended, and the related notes to the financial statements.

Management's Responsibility for the Consolidated Financial Statements

Management is responsible for the preparation and fair presentation of the consolidated financial statements in accordance with accounting principles generally accepted in the United States of America; this includes the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of consolidated financial statements that are free from material misstatement, whether due to fraud or error.

Auditors' Responsibility

Our responsibility is to express an opinion on the consolidated financial statements based on our audits. We conducted our audits in accordance with auditing standards generally accepted in the United States of America and the standards applicable to financial audits contained in *Government Auditing Standards*, issued by the Comptroller General of the United States. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the consolidated financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the consolidated financial statements. The procedures selected depend on our judgment, including the assessment of the risks of material misstatement of the consolidated financial statements, whether due to fraud or error. In making those risk assessments, we consider internal control relevant to the University's preparation and fair presentation of the consolidated financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the University's internal control. Accordingly, we express no such opinion. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluating the overall presentation of the consolidated financial statements. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

Opinion

In our opinion, the consolidated financial statements referred to above present fairly, in all material respects, the financial position of Worcester Polytechnic Institute and its subsidiaries as of June 30, 2019 and 2018, and their changes in their net assets and their cash flows for the years then ended in accordance with accounting principles generally accepted in the United States of America.



Other Matters

Other Information

Our audit was conducted for the purpose of forming an opinion on the financial statements as a whole. The accompanying schedule of expenditures of federal awards for the year ended June 30, 2019 is presented for purposes of additional analysis as required by Title 2 U.S. *Code of Federal Regulations* Part 200, *Uniform Administrative Requirements, Cost Principles, and Audit Requirements for Federal Awards* (Uniform Guidance) and is not a required part of the consolidated financial statements. The information is the responsibility of management and was derived from and relates directly to the underlying accounting and other records used to prepare the consolidated financial statements. The information has been subjected to the auditing procedures applied in the audit of the consolidated financial statements and certain additional procedures, including comparing and reconciling such information directly to the underlying accounting and other records used to prepare the consolidated financial statements or to the consolidated financial statements themselves, and other additional procedures, in accordance with auditing standards generally accepted in the United States of America. In our opinion, the schedule of expenditures of federal awards is fairly stated, in all material respects, in relation to the consolidated financial statements taken as a whole.

Other Reporting Required by *Government Auditing Standards*

In accordance with *Government Auditing Standards*, we have also issued our report dated October 31, 2019 on our consideration of University's internal control over financial reporting and on our tests of its compliance with certain provisions of laws, regulations, contracts and grant agreements and other matters for the year ended June 30, 2019. The purpose of that report is solely to describe the scope of our testing of internal control over financial reporting and compliance and the results of that testing and not to provide an opinion on the effectiveness of internal control over financial reporting or on compliance. That report is an integral part of an audit performed in accordance with *Government Auditing Standards* in considering the University's internal control over financial reporting and compliance.

PricewaterhouseCoopers LLP

October 31, 2019

Worcester Polytechnic Institute
Consolidated Statements of Financial Position
June 30, 2019 and 2018

| <i>(in thousands)</i> | 2019 | 2018 |
|---|---------------------|---------------------|
| Assets | | |
| Cash and cash equivalents | \$ 39,646 | \$ 62,346 |
| Cash designated for construction | - | 3,223 |
| Accounts receivable, net | 12,260 | 7,690 |
| Contributions receivable, net | 9,124 | 7,896 |
| Funds held under bond agreements | 378 | 377 |
| Prepaid expenses and other assets | 7,494 | 7,514 |
| Student loans receivable, net | 17,110 | 18,432 |
| Beneficial interest in trusts | 17,061 | 18,295 |
| Investments | 551,282 | 543,705 |
| Land, buildings and equipment, net | 370,538 | 347,653 |
| Total assets | <u>\$ 1,024,893</u> | <u>\$ 1,017,131</u> |
| Liabilities | | |
| Accounts payable and accrued liabilities | 32,633 | 31,837 |
| Deposits and deferred revenue | 10,117 | 13,053 |
| Liabilities under split-interest agreements | 7,861 | 8,484 |
| Funds held for others | 4,290 | 4,177 |
| Asset retirement obligations | 1,831 | 2,049 |
| Refundable government loan funds | 9,492 | 9,359 |
| Bonds and notes payable | 278,150 | 281,097 |
| Interest rate agreements | 7,799 | 5,949 |
| Total liabilities | <u>352,173</u> | <u>356,005</u> |
| Net assets | | |
| Without donor restrictions | 322,876 | 307,008 |
| With donor restrictions | | |
| Time or purpose | 128,976 | 134,608 |
| Perpetual | 220,868 | 219,510 |
| Total net assets | <u>672,720</u> | <u>661,126</u> |
| Total liabilities and net assets | <u>\$ 1,024,893</u> | <u>\$ 1,017,131</u> |

The accompanying notes are an integral part of these consolidated financial statements.

Worcester Polytechnic Institute
Consolidated Statement of Activities
Years Ended June 30, 2019

| <i>(in thousands)</i> | Without Donor Restrictions | With Donor Restrictions | Total |
|--|---------------------------------------|------------------------------------|-------------------|
| Operating revenues | | | |
| Tuition and fees | \$ 179,722 | - | 179,722 |
| Other educational activities | 4,040 | - | 4,040 |
| Contributions | 4,524 | 3,452 | 7,976 |
| Contract and exchange transactions | 37,127 | - | 37,127 |
| Investment income on endowment and similar funds | 4,740 | 58 | 4,798 |
| Net realized gains on endowment used for operations | 8,735 | 9,231 | 17,966 |
| Other investment income | 1,570 | 753 | 2,323 |
| Sales and services of auxiliary enterprises | 32,846 | - | 32,846 |
| Other | 5,389 | - | 5,389 |
| Total revenues | <u>278,693</u> | <u>13,494</u> | <u>292,187</u> |
| Net assets released from restriction | <u>13,098</u> | <u>(13,098)</u> | <u>-</u> |
| Total revenues and other support | <u>291,791</u> | <u>396</u> | <u>292,187</u> |
| Operating expenses | | | |
| Instruction and department research | 131,278 | - | 131,278 |
| Sponsored research and other sponsored programs | 28,637 | 2,500 | 31,137 |
| External relations | 12,514 | - | 12,514 |
| Institution and academic support | 55,804 | 298 | 56,102 |
| Student services | 25,747 | - | 25,747 |
| Auxiliary enterprises | 31,732 | - | 31,732 |
| Total operating expenses | <u>285,712</u> | <u>2,798</u> | <u>288,510</u> |
| Change in net assets from operating activities | <u>6,079</u> | <u>(2,402)</u> | <u>3,677</u> |
| Nonoperating | | | |
| Net realized and unrealized gains/(losses) on investments | 10,717 | 8,001 | 18,718 |
| Net realized gains on endowment used for operations | (8,735) | (9,231) | (17,966) |
| Net unrealized gains on beneficial interest in trusts | - | 354 | 354 |
| Change in value of split-interest agreements | (37) | (194) | (231) |
| Contributions | - | 9,873 | 9,873 |
| Net realized and unrealized losses on interest rate agreements | (2,831) | - | (2,831) |
| Loss on extinguishment of debt | - | - | - |
| Change in net assets from nonoperating activities | <u>(886)</u> | <u>8,803</u> | <u>7,917</u> |
| Net assets released from restriction | <u>10,675</u> | <u>(10,675)</u> | <u>-</u> |
| Total Change in assets from nonoperating activities | <u>9,789</u> | <u>(1,872)</u> | <u>7,917</u> |
| Total change in net assets | 15,868 | (4,274) | 11,594 |
| Net assets, beginning of year | <u>307,008</u> | <u>354,118</u> | <u>661,126</u> |
| Net assets, end of year | <u>\$ 322,876</u> | <u>\$ 349,844</u> | <u>\$ 672,720</u> |

The accompanying notes are an integral part of these consolidated financial statements.

Worcester Polytechnic Institute
Consolidated Statement of Activities
Year Ended June 30, 2018

| <i>(in thousands)</i> | Without Donor Restrictions | With Donor Restrictions | Total |
|---|---------------------------------------|------------------------------------|-------------------|
| Operating revenues | | | |
| Tuition and fees | \$ 171,126 | - | 171,126 |
| Other educational activities | 3,029 | - | 3,029 |
| Contributions | 5,136 | 2,802 | 7,938 |
| Contract and exchange transactions | 27,328 | - | 27,328 |
| Investment income on endowment and similar funds | 2,829 | 1,717 | 4,546 |
| Net realized gains on endowment used for operations | 7,711 | 11,127 | 18,838 |
| Other investment income | 2,374 | 406 | 2,780 |
| Sales and services of auxiliary enterprises | 29,641 | - | 29,641 |
| Other | 4,838 | - | 4,838 |
| Total revenues | <u>254,012</u> | <u>16,052</u> | <u>270,064</u> |
| Net assets released from restriction | <u>14,082</u> | <u>(14,082)</u> | <u>-</u> |
| Total revenues and other support | <u>268,094</u> | <u>1,970</u> | <u>270,064</u> |
| Operating expenses | | | |
| Instruction and department research | 120,809 | - | 120,809 |
| Sponsored research and other sponsored programs | 25,403 | - | 25,403 |
| External relations | 12,180 | - | 12,180 |
| Institution and academic support | 50,464 | - | 50,464 |
| Student services | 23,612 | - | 23,612 |
| Auxiliary enterprises | 28,253 | - | 28,253 |
| Total operating expenses | <u>260,721</u> | <u>-</u> | <u>260,721</u> |
| Change in net assets from operating activities | <u>7,373</u> | <u>1,970</u> | <u>9,343</u> |
| Nonoperating | | | |
| Net realized and unrealized gains/(losses) on investments | 12,757 | 15,417 | 28,174 |
| Net realized gains on endowment used for operations | (7,711) | (11,127) | (18,838) |
| Net unrealized gains on beneficial interest in trusts | - | 798 | 798 |
| Change in value of split-interest agreements | (608) | 90 | (518) |
| Contributions | - | 2,591 | 2,591 |
| Net realized and unrealized gains on interest rate agreements | 1,095 | - | 1,095 |
| Loss on extinguishment of debt | (4,184) | - | (4,184) |
| Change in net assets from nonoperating activities | <u>1,349</u> | <u>7,769</u> | <u>9,118</u> |
| Total change in net assets | 8,722 | 9,739 | 18,461 |
| Net assets, beginning of year | <u>298,286</u> | <u>344,379</u> | <u>642,665</u> |
| Net assets, end of year | <u>\$ 307,008</u> | <u>\$ 354,118</u> | <u>\$ 661,126</u> |

The accompanying notes are an integral part of these consolidated financial statements.

Worcester Polytechnic Institute
Consolidated Statements of Cash Flows
Years Ended June 30, 2019 and 2018

(in thousands)

| | 2019 | 2018 |
|--|------------------|------------------|
| Cash flows from operating activities | | |
| Change in net assets | \$ 11,594 | \$ 18,461 |
| Adjustments to reconcile change in net assets to net cash provided by operating activities | | |
| Depreciation, amortization, and accretion | 23,791 | 20,805 |
| Provision for uncollectible receivables | 709 | 34 |
| Loss on disposals of land, buildings, and equipment | 103 | 343 |
| Net realized and unrealized losses (gains) on investments | (17,266) | (28,795) |
| Net unrealized gains on interest rate agreements | 1,991 | (1,095) |
| Loss on extinguishment of debt | - | 4,184 |
| Contributions other than cash | (5) | (1,332) |
| Contributions restricted for long-term investment | (9,970) | (2,591) |
| Proceeds from sale of donated securities | 1,404 | 1,697 |
| Changes in assets and liabilities: | | |
| Accounts receivable | (5,019) | (1,656) |
| Contributions receivable | (1,411) | 1,720 |
| Prepaid expenses and other assets | 20 | 312 |
| Accounts payable and accrued liabilities | (1,983) | 3,559 |
| Deposits and deferred revenue | (2,936) | 5,733 |
| Split-interest agreements | (623) | (194) |
| Funds held for others | 113 | (68) |
| Asset retirement obligations | (218) | (290) |
| Refundable government loan funds | 133 | 86 |
| Total adjustments | <u>(11,167)</u> | <u>2,452</u> |
| Net cash provided by operating activities | <u>427</u> | <u>20,913</u> |
| Cash flows from investing activities | | |
| Proceeds from sales and maturities of investments | 81,686 | 84,547 |
| Purchase of investments | (72,001) | (72,702) |
| Purchase of land, buildings, and equipment | (44,669) | (43,260) |
| Use of funds held under bond agreements | 3,222 | 23,805 |
| Disbursement of loans to students | (2,473) | (2,723) |
| Repayment of loans from students | 3,718 | 3,920 |
| Net cash used in investing activities | <u>(30,517)</u> | <u>(6,413)</u> |
| Cash flows from financing activities | | |
| Contributions restricted for long-term investment | 9,970 | 2,591 |
| Realized loss on interest rate agreements | (141) | (1,238) |
| Proceeds from long-term debt | 1,960 | 1,555 |
| Repayment of long-term debt | (4,399) | (5,340) |
| Net cash provided by financing activities | <u>7,390</u> | <u>(2,432)</u> |
| Net increase in cash and cash equivalents | (22,700) | 12,068 |
| Cash and cash equivalents at beginning of year | 62,346 | 50,278 |
| Cash and cash equivalents at end of year | <u>\$ 39,646</u> | <u>\$ 62,346</u> |
| Supplemental disclosures of cash flow information | | |
| Interest paid | \$ 10,946 | \$ 10,674 |
| Contributed securities | 1,411 | 1,687 |
| Gifts-in-kind | 195 | 543 |
| Purchases of buildings and equipment included in accounts payable | 5,267 | 7,989 |
| Leased equipment | 1,408 | 1,291 |

The accompanying notes are an integral part of these consolidated financial statements.

Worcester Polytechnic Institute

Notes to Consolidated Financial Statements

June 30, 2019

1. Organization

Worcester Polytechnic Institute (the “University”), founded in 1865, is the nation’s third oldest private technological university. Approximately 6,400 undergraduate and graduate students attend the University annually. The University is located in Worcester, Massachusetts and serves a diverse student body from almost every state and over 80 foreign countries.

2. Summary of Significant Accounting Policies

Basis of Financial Statement Presentation

The accompanying consolidated financial statements are prepared on the accrual basis of accounting with net assets and revenues, expenses, gains and losses classified based on the existence or absence of donor-imposed restrictions. Accordingly, net assets of the University and changes therein are classified and reported as follows:

Net Assets With Donor Restrictions

Net assets subject to donor-imposed stipulations include assets to be maintained permanently by the University. Generally, the donors of these assets permit the University to use all or part of the income earned on related investments for general or specific purposes. Also included are net assets whose use is restricted by state law or subject to donor-imposed stipulations that can be fulfilled by actions of the University pursuant to these stipulations or that expire by the passage of time.

Net Assets Without Donor Restrictions

Net assets not subject to explicit donor-imposed stipulations. Net assets without donor restrictions may be designated for specific purposes by action of the Board of Trustees or may otherwise be limited by contractual agreements with outside parties.

Consolidation

The accompanying consolidated financial statements include the accounts of the University and its wholly owned or controlled subsidiaries described below. Intercompany accounts and transactions have been eliminated.

Washburn Park, Inc. (“Washburn”)

Washburn is a not-for-profit corporation that owns and operates a parking garage and a life sciences and bioengineering facility located in the Gateway Park area of Worcester. Washburn also owns land used for the construction of Faraday Hall, a residence hall completed in August 2014.

Gateway Park, LLC (“Gateway”)

Gateway owns land located in the Gateway Park area of Worcester.

Lancaster Island, LLC (“Lancaster”)

Lancaster owns land located in the Gateway Park area of Worcester and is the lessee of a parcel of land being used for student parking.

Worcester Polytechnic Institute

Notes to Consolidated Financial Statements

June 30, 2019

Classifications

Revenues are reported as increases in net assets without donor restrictions unless use of the related assets is limited by donor-imposed restrictions or by law. Expenses are reported as decreases in net assets without donor restrictions. Gains and losses on investments and other assets or liabilities are reported as increases or decreases in net assets without donor restrictions unless their use is restricted by explicit donor stipulation or by law. Expirations of temporary restrictions on net assets (that is, the donor-stipulated purpose has been fulfilled and/or the stipulated time period has elapsed) are reported as net assets released from restrictions between the applicable classes of net assets.

Operating and Nonoperating Activities

In the consolidated statements of activities, the University has defined its primary activities between operating and nonoperating. Operating activities consist primarily of activities supporting the educational mission and purpose of the University. Nonoperating activities consist primarily of unspent appreciation on endowment, gains or losses on beneficial interest in trusts, change in value of split-interest agreements, net contributions for endowment and capital use, and gains or losses on interest rate agreements.

Use of Estimates in the Preparation of Financial Statements

The preparation of financial statements in conformity with accounting principles generally accepted in the United States of America requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the date of the financial statements and the reported amounts of revenues and expenses during the reporting period. The University's significant estimates include the valuation of its investments, the estimated net realizable value of receivables for contributions, gifts, pledges, student loans, student accounts and other receivables, the estimated useful lives of buildings and equipment, and its liabilities for its asset retirement obligations, self-insured medical claims, and split-interest agreements. Actual results could differ from those estimates.

Cash and Cash Equivalents

For the purposes of reporting cash flows, the University considers all short-term highly liquid investments to be cash equivalents. Cash equivalents consist of time deposits and short-term investments with maturities at the date of purchase of ninety days or less, stated at cost, which approximates fair value. Certain balances meeting the definition of cash and cash equivalents are classified as designated cash and investments as a result of the University's intent to segregate funds from cash available for current operations.

The University's banking activity, including cash and cash equivalents not classified as investments, is maintained with one regional bank and exceeds federal insurance limits. It is the University's policy to monitor the bank's financial strength on an ongoing basis.

Cash Designated for Construction

The University has classified proceeds received from the issuance of taxable bonds as designated for construction. These proceeds are intended to finance various capital projects and associated interest during the construction phase.

Worcester Polytechnic Institute
Notes to Consolidated Financial Statements
June 30, 2019

Contributions

Contributions, including unconditional promises to give, are recognized as revenues in the period received. Contributions subject to donor-imposed stipulations that are met in the same reporting period are reported as unrestricted support. Promises to give that are scheduled to be received after the fiscal year-end are shown as increases in net assets with donor restrictions and are reclassified to net assets without donor restrictions when the purpose or time restrictions are met. Promises to give subject to donor-imposed stipulations that the corpus be maintained permanently are recognized as increases in net assets with donor restrictions. Conditional promises to give are not recognized until they become unconditional, that is when the conditions on which they depend are substantially met. Contributions of assets other than cash are recorded at their estimated fair value at the date of the gift. Contributions that are expected to be collected after one year are recorded at the present value of estimated future cash flows. The discount rates used range from approximately 0.4% to 2.6%. Amortization of the discount is recorded as additional contribution revenue in the applicable net asset class.

The carrying amount of contributions receivable approximates fair value as such amounts are recorded net of an allowance for uncollectible accounts and a discount to their present value. The allowance for uncollectible contributions receivable is based upon management's judgment including such factors as prior collection history, type of contribution, and nature of fundraising activity.

The University reports contributions of land, buildings, or equipment as without donor restrictions support unless the donor places restrictions on their use. Contributions of cash or other assets that must be used to acquire long-lived assets are reported as without donor restrictions support provided the long-lived assets are placed in service in the same reporting period, otherwise, the contributions are reported as net assets with donor restrictions support until the assets are acquired and placed in service and then, such amounts are reclassified to net assets without donor restrictions.

Deferred Financing Costs

Included in bonds and notes payables are deferred financing costs that are being amortized over the life of the related bonds.

For the years ended June 30, 2019 and 2018, deferred financing costs, net totaled approximately \$2,308,000 and \$2,391,000 respectively. Amortization expense for the years ended June 30, 2019 and 2018 was approximately \$83,000 and \$82,000, respectively. The estimated amortization expense for deferred financing costs for the next five years is approximately \$84,000 annually.

Beneficial Interest in Trusts

The University is the beneficiary of certain perpetual trusts and charitable remainder trusts held and administered by third-party trustees. Under the terms of these agreements, the University has the irrevocable right to its share of the income earned on the trust assets. The use of the income may be restricted by the donor. The estimated fair value of trust assets are recognized as assets and contribution revenue when reported to the University.

Worcester Polytechnic Institute
Notes to Consolidated Financial Statements
June 30, 2019

Investments

Investments are reported at fair value. Fair value is a market-based measurement based on assumptions used to determine the price that would be received to sell an asset or paid to transfer a liability in an orderly transaction between market participants at the measurement date. As a basis for considering assumptions, the University prioritizes inputs using three levels, based on the markets in which the investments trade and the reliability of the assumptions used to determine fair value.

- Level 1 Valuation is based on quoted prices for identical investments in active markets. Market price data is generally obtained from relevant exchange or dealer markets.
- Level 2 Valuation is based on observable inputs other than Level 1 prices, such as quoted prices for similar assets or liabilities; quoted prices in markets that are not active; or other inputs that are observable or can be corroborated by observable market data for substantially similar assets or liabilities.
- Level 3 Valuation is based on unobservable inputs that are supported by little or no market activity and that are significant to the fair value of the assets or liabilities. Level 3 assets and liabilities include investments whose value is determined using pricing models, discounted cash flow methodologies, or similar techniques, as well as instruments for which the determination of fair value requires significant management judgment or estimation.

Fair values for certain investments held are based on net asset value (NAV) of such investments as determined by the respective external investment managers, including general partners, if market values are not readily ascertainable. These valuations are based on estimates involving assumptions and valuation techniques used by the respective investment managers.

Fair value is best determined based on quoted market prices. In cases where quoted market prices are not available, fair values are based on estimates using present value or other valuation techniques. Those techniques are significantly affected by the assumptions used, including the discount rate and estimates of future cash flows. Accordingly, the fair value estimates may not be realized in an immediate settlement of the investment.

Investments are comprised of the assets of the University's endowment and similar funds, and split-interest agreements. Endowment funds are subject to the restrictions of gift instruments requiring that the principal be invested in perpetuity and that only income be utilized. Funds functioning as endowment, also known as quasi-endowment funds, have been established by the Board of Trustees for the same purposes as endowment funds. However, any portion of the funds functioning as endowment may be expended with the approval of the Board of Trustees.

Assets of the endowment and similar funds are pooled on a fair value basis with each individual fund subscribing to or disposing of units on the basis of the fair value per unit at the beginning of the quarterly period within which the transactions take place. Endowment income is distributed based on the number of units subscribed to at the end of each month. In addition, the University maintains separately invested funds as stipulated by donors.

Gains or losses on investments are reported in the consolidated statements of activities as increases or decreases in net assets without donor restrictions unless their use is restricted by

Worcester Polytechnic Institute

Notes to Consolidated Financial Statements

June 30, 2019

explicit donor stipulations or by law. Investment income is recorded in net assets without donor restrictions unless its use is restricted by explicit donor stipulations.

Land, Buildings and Equipment

Land, buildings and equipment are recorded at cost at the date of acquisition or, if received as a gift, at the estimated fair value at the date of the gift. When assets are retired or otherwise disposed of, the cost and related accumulated depreciation are removed from the accounts, and any resulting gain or loss is recorded. Expenditures for repairs and maintenance are charged to expense as incurred.

Depreciation expense is computed on a straight-line basis over the estimated useful lives. Estimated useful lives are periodically reviewed and, when appropriate, changes are made prospectively. When certain events or changes in operating conditions occur, asset lives may be adjusted and an impairment assessment may be performed on the recoverability of the carrying amounts.

Useful lives are as follows:

| | |
|----------------------------|----------------|
| Land improvements | 10 to 20 years |
| Buildings and improvements | 10 to 40 years |
| Equipment | 3 to 10 years |

Deposits and Deferred Revenue

Deposits and deferred revenue represent revenues received in advance of services to be rendered and are primarily composed of revenue for student tuition and educational fees received in advance and advance payments on sponsored research programs.

Split-Interest Agreements

The University's split-interest agreements with donors are included in investments and consist of charitable gift annuities, charitable lead trusts, charitable remainder trusts, and pooled income arrangements. Assets are invested by the University or third-party trustees and payments are made to beneficiaries in accordance with the respective agreements. At the end of each agreement's term, amounts are distributed to the University or other beneficiaries. Annual distributions to beneficiaries may be for a specified dollar amount or a percentage of the trust's fair value. Upon receipt, gifts requiring the University or trustee to pay donors a specified periodic amount are recorded at fair value with corresponding estimated liabilities for future amounts payable to other beneficiaries, where applicable. The liabilities associated with these gifts are adjusted during the term of these gift instruments. The University is aware of certain split-interest arrangements in which it has been named as beneficiary and has adopted a policy that until such amounts are estimable and probable, such amounts are not recognized in the financial statements. The present value of payments to beneficiaries under split-interest arrangements is calculated using discount rates in effect at the date of the gift; these rates range from approximately 1.2% to 11.2%.

Worcester Polytechnic Institute
Notes to Consolidated Financial Statements
June 30, 2019

Asset Retirement Obligations

An asset retirement obligation (“ARO”) is a legal obligation associated with the retirement of long-lived assets. These liabilities are initially recorded at fair value and the related asset retirement costs are capitalized by increasing the carrying amount of the related assets by the same amount as the liability. Asset retirement costs are subsequently depreciated over the useful lives of the related assets. Subsequent to initial recognition, the University records period-to-period changes in the ARO liability resulting from the passage of time or revisions to either the timing or the amount of the original estimate of undiscounted cash flows. The University derecognizes ARO liabilities when the related obligations are settled.

Tax-Exempt Status

The University is a tax-exempt organization as described in Section 501 (c)(3) of the Internal Revenue Code (the “Code”) and is generally exempt from income taxes pursuant to Section 501 (a) of the Code.

Sponsored Research

The University receives sponsored program funding from various governmental and corporate sources. The funding may represent a reciprocal transaction in exchange for an equivalent benefit in return, or it may be a nonreciprocal transaction in which the resources provided are for the benefit of the University, the funding organization’s mission, or the public at large.

Revenues from exchange transactions are recognized as performance obligations are satisfied, which in in most cases are as related costs are incurred.

Revenues from non-exchange transactions (contributions) may be subject to conditions, in the form of both a barrier to entitlement and a refund of amounts paid. Revenues from conditional non-exchange transactions are recognized when the barrier is satisfied.

In 2019 and 2018, sponsored programs revenue earned from governmental sources total \$30,003,000 and \$24,894,000, respectively. Indirect costs recovered on federally sponsored programs are based on predetermined reimbursement rates, which are stated as a percentage and distributed based on the modified total direct costs incurred. The University negotiates its federal indirect rate with its cognizant federal agency. Indirect costs recovered on all other grants and contracts are based on rates negotiated with the respective sponsors. Funds received for sponsored research activity are subject to audit. Based upon information currently available, management believes that any liability resulting from such audits will not materially affect the financial position or operations of the University.

Tuition and Fee Revenue

The University recognizes revenue from student tuition and fees within the fiscal year in which educational services are provided. Institutional aid, in the form of scholarships and grants-in-aid, includes amounts funded by the endowment, research funds, and gifts, and reduces the published price of tuition for students receiving such aid. As such, institutional aid is referred to as a tuition discount and represents the difference between the stated charge for tuition and fees and the amount that is billed to the student and/or third parties making payments on behalf of the student. Financial aid provided to students was \$90,159,000 in 2019 and \$80,217,000 in 2018.

The University offers a summer term that spans two reporting periods. Payments of tuition and housing for summer term are recognized as performance obligations are met. Because the

Worcester Polytechnic Institute
Notes to Consolidated Financial Statements
June 30, 2019

academic term spans two reporting periods, a portion of the payments are included in deferred revenue at June 30, 2019 and 2018.

Auxiliary Services Revenue

Auxiliary services exist to furnish goods or services to students, faculty, staff, or incidentally to the general public, and charges a fee directly related to, although not necessarily equal to, the cost of the goods or services.

Auxiliary services revenue includes revenues from contracts with customers to provide student housing and dining facilities.

Payments for these services are due approximately one week prior to the start of the academic term for undergraduate students and on the first of each month for graduate students. Dining plans are not offered during the summer terms. Performance obligations for housing and dining services are delivered over the academic terms. Consequently, revenue from housing and dining services is recognized ratably as services are tendered.

Implementation of Accounting Standards

On July 1, 2018 the University adopted Accounting Standards Update (ASU) 2018-08, *Clarifying the Scope and Accounting Guidance for Contributions Received and Contributions Made*, which amends the accounting guidance related to evaluating whether transactions should be accounted for as contributions or exchange transactions and determining whether a contribution is conditional. The University has accordingly adjusted the presentation of tuition and auxiliary services revenue in the financial statements. Following the adoption of the ASU, the University continues to recognize revenue from students as services are provided, which corresponds to the year in which the related academic services are rendered. There was no material impact to the financial statements as a result of adoption. The ASU has been applied retrospectively to all periods presented, with no effect on net assets or previously issued financial statements.

On July 1, 2018 the University adopted ASU 2014-09, *Revenue from Contracts with Customers*. Following the adoption of the ASU, we continue to recognize revenue from students as services are provided, which corresponds to the year in which the related academic services are rendered. There was no material impact to the financial statements as a result of adoption. The ASU has been applied to the University's financial statements and footnotes on a retrospective basis to all periods, presented, with no effect on net assets or previously issued financial statements.

On July 1, 2018 the University adopted ASU 2016-18, *Restricted Cash*. ASU 2016-18 requires inclusion of restricted cash to be included within the statement of cash flows. The standard is intended to standardize the treatment of restricted cash within the statement of cash flows. As a result of the adoption of this standard, the statement of cash flows will include cash designated for construction as well as cash and cash equivalents in the total cash lines. The University did not have any restricted cash during the periods under audit.

In February 2016, the FASB issued ASU 2016-02, *Leases*. ASU 2016-02 requires recognition of rights and obligations arising from lease contracts, including existing and new arrangements, as assets and liabilities on the balance sheet. ASU 2016-02 is effective for annual reporting periods beginning after December 15, 2018. The University is currently evaluating the effect of adoption to the financial statements.

Worcester Polytechnic Institute
Notes to Consolidated Financial Statements
June 30, 2019

In August 2017, the FASB issued ASU 2017-12, *Targeted Improvements to Accounting for Hedging Activities*. ASU 2017-12 aims to improve the financial reporting of hedging relationships to better portray the economic results of an entity's risk management activities in its financial statements. ASU 2017-12 is effective for annual reporting periods beginning after December 15, 2019. The University is currently evaluating the effect of adoption to the financial statements.

In August 2017, the FASB issued ASU 2018-13, *Disclosure Framework-Changes to the Disclosure Requirements for Fair Value Measurement*. ASU 2018-13 modifies the disclosure requirements related to investments held at fair value. ASU 2018-13 is effective for annual reporting periods beginning after December 15, 2019. The University is currently evaluating the effect of adoption to the financial statements.

3. Accounts Receivable

Accounts receivable consist of the following at June 30, 2019 and 2018 (in thousands):

| | 2019 | 2018 |
|---------------------------------------|------------------|-----------------|
| Sponsored research | \$ 10,095 | \$ 3,972 |
| Student receivables | 2,397 | 2,716 |
| Other receivables | 804 | 1,741 |
| | <u>13,296</u> | <u>8,429</u> |
| Less: Allowance for doubtful accounts | <u>(1,036)</u> | <u>(739)</u> |
| | <u>\$ 12,260</u> | <u>\$ 7,690</u> |

4. Contributions Receivable

Unconditional promises are expected to be received in the following periods at June 30, 2019 and 2018 (in thousands):

| | 2019 | 2018 |
|--------------------------------------|-----------------|-----------------|
| In one year or less | \$ 3,554 | \$ 4,218 |
| Between one and five years | <u>6,674</u> | <u>4,242</u> |
| | 10,228 | 8,460 |
| Less: | | |
| Discount to present value | (608) | (205) |
| Allowance for doubtful contributions | <u>(496)</u> | <u>(359)</u> |
| | <u>\$ 9,124</u> | <u>\$ 7,896</u> |

As of June 30, 2019 and 2018, the University has approximately \$61,172,000 and \$58,416,000, respectively, of conditional promises to give that are not recognized as assets in the accompanying consolidated statements of financial position.

Worcester Polytechnic Institute
Notes to Consolidated Financial Statements
June 30, 2019

5. Student Loans Receivable

The University makes uncollateralized loans to students based on financial need. Student loans are funded through Federal government loan programs or institutional resources. At June 30, 2019 and 2018, student loans represented 1.7% and 1.8% of total assets, respectively.

Student loans receivable consist of the following at June 30, 2019 and 2018 (in thousands):

| | 2019 | | | 2018 | | |
|--------------------------------------|----------|---------------|-----------|-----------|---------------|-----------|
| | Federal | Institutional | Total | Federal | Institutional | Total |
| Student loans receivable | \$ 8,525 | \$ 8,988 | \$ 17,513 | \$ 10,389 | \$ 8,439 | \$ 18,828 |
| Less allowance for doubtful accounts | | | | | | |
| Beginning of year | (150) | (246) | (396) | (150) | (267) | (417) |
| Decreases (increases) | - | (85) | (85) | - | (69) | (69) |
| Write-offs | - | 78 | 78 | - | 90 | 90 |
| End of year | (150) | (253) | (403) | (150) | (246) | (396) |
| Student loans receivable, net | \$ 8,375 | \$ 8,735 | \$ 17,110 | \$ 10,239 | \$ 8,193 | \$ 18,432 |

The University participates in the Perkins federal revolving loan program. The availability of funds for loans under the program is dependent on reimbursements to the pool from repayments on outstanding loans. Funds advanced by the Federal government and their share of student loan activity of \$9,492,000 and \$9,359,000 at June 30, 2019 and 2018 are ultimately refundable to the government and are classified as liabilities in the consolidated statements of financial position. Outstanding loans cancelled under the program result in a reduction of the funds available for loan.

The following amounts were past due under student loan programs at June 30, 2019 and 2018 (in thousands):

| | 1-60 days | 60-90 days | 90+ days | Total past due |
|---------------|-----------|------------|----------|----------------|
| June 30, 2019 | \$ 8 | \$ 1 | \$ 849 | \$ 858 |
| June 30, 2018 | \$ 9 | \$ 5 | \$ 900 | \$ 914 |

Allowances for doubtful accounts are established based on prior collection experience and current economic factors which, in management's judgment, could influence the ability of loan recipients to repay the amounts per the loan terms. Institutional loan balances are written off only when they are deemed to be permanently uncollectible.

6. Beneficial Interest in Trusts

Beneficial interest in trusts are carried at fair value using discounted present value and other similar methodologies. The following table summarizes the changes in these trusts during the years ended June 30, 2019 and 2018 (in thousands):

Worcester Polytechnic Institute
Notes to Consolidated Financial Statements
June 30, 2019

| | 2019 | 2018 |
|-----------------------------------|------------------|------------------|
| Fair value, beginning of year | \$ 18,295 | \$ 19,146 |
| Net unrealized gains and (losses) | 354 | 798 |
| Contributions | - | - |
| Distributions, net | <u>(1,588)</u> | <u>(1,649)</u> |
| Fair value, end of year | <u>\$ 17,061</u> | <u>\$ 18,295</u> |

7. Investments

Investments at June 30, 2019 are as follows (comparative totals are included for 2018) (in thousands):

| | 2019 | | | 2018 |
|---------------------------|--|--------------------------------------|-------------------|-------------------|
| | Endowment and Similar Funds | Split-Interest Agreements | Total | |
| Cash and cash equivalents | \$ 4,851 | \$ 356 | \$ 5,207 | \$ 5,606 |
| Equity securities | 166,285 | 12,764 | 179,049 | 171,825 |
| Fixed income securities | 67,767 | 3,903 | 71,670 | 70,363 |
| Commodities | - | - | - | - |
| Alternative investments | | | | |
| Equity funds | 145,580 | - | 145,580 | 156,917 |
| Fixed income funds | 55,681 | - | 55,681 | 51,557 |
| Private equity funds | 49,130 | - | 49,130 | 44,169 |
| Real estate | 44,965 | - | 44,965 | 43,268 |
| Total investments | <u>\$ 534,259</u> | <u>\$ 17,023</u> | <u>\$ 551,282</u> | <u>\$ 543,705</u> |

As describe in Note 2, investments are recorded at fair value. The following tables summarize the fair values of the University's investments at June 30, 2019 and 2018 (in thousands):

| | 2019 | | | | Total |
|---------------------------|--|--|--|--|-------------------|
| | Quoted Prices in Active Markets (Level 1) | Significant Other Observable Inputs (Level 2) | Significant Unobservable Inputs (Level 3) | NAV Practical Expedient | |
| Cash and cash equivalents | \$ 5,207 | - | - | - | \$ 5,207 |
| Equity securities | 179,049 | - | - | - | 179,049 |
| Fixed income securities | 71,670 | - | - | - | 71,670 |
| Commodities | - | - | - | - | - |
| Alternative investments | | | | | |
| Equity funds | - | - | - | 145,580 | 145,580 |
| Fixed income funds | - | - | - | 55,681 | 55,681 |
| Private equity funds | - | - | 580 | 48,550 | 49,130 |
| Real estate | - | - | 24,397 | 20,568 | 44,965 |
| Total investments | <u>\$ 255,926</u> | <u>\$ -</u> | <u>\$ 24,977</u> | <u>\$ 270,379</u> | <u>\$ 551,282</u> |

Worcester Polytechnic Institute
Notes to Consolidated Financial Statements
June 30, 2019

| | 2018 | | | | |
|---------------------------|---|---|--|-------------------------------|-------------------|
| | Quoted Prices in Active Markets (Level 1) | Significant Other Observable Inputs (Level 2) | Significant Unobservable Inputs (Level 3) | NAV Practical Expedient | Total |
| Cash and cash equivalents | \$ 5,607 | \$ - | \$ - | \$ - | \$ 5,607 |
| Equity securities | 171,825 | - | - | - | 171,825 |
| Fixed income securities | 70,363 | - | - | - | 70,363 |
| Commodities | - | - | - | - | - |
| Alternative investments | | | | | |
| Equity funds | - | - | - | 156,917 | 156,917 |
| Fixed income funds | - | - | - | 51,557 | 51,557 |
| Private equity funds | - | - | 1,859 | 42,309 | 44,168 |
| Real estate | - | - | 26,748 | 16,520 | 43,268 |
| Total investments | <u>\$ 247,795</u> | <u>\$ -</u> | <u>\$ 28,607</u> | <u>\$ 267,303</u> | <u>\$ 543,705</u> |

Fair values of equity, fixed income and commodity securities are generally based on published market values. The University invests in hedge funds, private equity, and real estate investments through various limited partnerships and similar vehicles. Hedge funds utilize a variety of investment strategies incorporating marketable securities and, in some cases, derivative instruments, all of which are reported at estimated fair value by the fund managers. Private equity funds consist of long-term private investments and have been valued based on estimates provided by the general partners of the investment vehicles. Investments in limited partnerships and limited liability companies (generally referred to as "limited partnerships") for which readily ascertainable market values are not available are reported at estimated fair value as determined by Management or at the investment net asset value ("NAV") as a practical expedient. Investments in limited partnerships are generally valued based upon the most recent NAV or capital account information available from the general partner of the investment limited partnership, taking into consideration, where applicable, other information determined to be a reliable indicator of fair value. These factors include rights and obligations, restrictions or illiquidity on such interest, potential clawbacks, and the fair value of the limited partnership's investment portfolio or other assets and liabilities. The values assigned to investments in limited partnership are based upon available information and do not necessarily represent amounts which might ultimately be realized. Because of the inherent uncertainty of valuation, those estimated fair values may differ significantly from the values that would have been realized had a ready market for the investments existed and those differences could be material.

Real estate consists mainly of direct real estate holdings and investments in privately held entities. The fair values of the real estate investments in privately held entities have been valued based on the NAV provided by the fund managers of these investment vehicles. The fair values of direct real estate holdings have been prepared giving consideration to periodic independent external appraisals, as well as the income, cost and sales comparison approaches of estimating property value. The income approach estimates an income stream for a property (typically 10 years) and discounts this income plus a reversion (presumed sale) into a present value at a risk adjusted rate. A second technique is the direct capitalization analysis. Direct capitalization involves capitalizing a property's first year, or stabilized net operating income into a value estimate. Yield rates and growth assumptions utilized in both approaches are derived from market transactions as well as other financial and industry data. The cost approach estimates the replacement cost of the building less physical depreciation plus the land value. Generally, this approach provides a check on the value derived using the income approach. The sales comparison approach compares recent

Worcester Polytechnic Institute
Notes to Consolidated Financial Statements
June 30, 2019

transactions to the appraised property. Adjustments are made for dissimilarities which typically provide a range of value. The income capitalization and sales comparison approach were used to value the direct real estate investments. The capitalization rates, sales price per acre of comparable properties, and the comparability adjustments are considered to be significant unobservable inputs to these valuations. These rates and adjustments vary and are based on the location, type and nature of each property, and current and anticipated market conditions. Appraisals for any direct real estate holding were prepared by independent external appraisers. Management believes the appraisals approximate fair value for real estate holdings at June 30, 2019 and 2018.

The following table summarizes the valuation methods and quantitative information about the significant unobservable inputs used in the fair value measurement of Level 3 direct real estate holdings at June 30, 2019 and 2018 not valued at NAV (in thousands):

| Real estate investment | 2019 | 2018 | Valuation Technique | Unobservable Input | Range |
|---------------------------------------|------------------|------------------|-----------------------|---------------------------|-----------------|
| Commercial real estate, Worcester, MA | \$ 7,700 | \$ 7,700 | Income capitalization | Capitalization Rate | 5.39% - 9.56% |
| Commercial real estate, Florida | 4,250 | 6,600 | Income capitalization | Capitalization Rate | 8.0% - 14.0% |
| Leased land, Worcester, MA | 5,250 | 5,250 | Income capitalization | Capitalization Rate | 3.96% - 6.1% |
| Parking garage, Worcester, MA | 3,475 | 3,475 | Income capitalization | Capitalization Rate | 8.25% |
| Undeveloped land, Worcester, MA | 1,740 | 1,740 | Sales comparison | Price per acre | \$0.7M - \$1.4M |
| | | | | Comparability adjustments | -20% - +30% |
| Undeveloped land, Worcester, MA | 1,600 | 1,600 | Sales comparison | Price per acre | \$0.7M - \$1.4M |
| | | | | Comparability adjustments | -5% - +45% |
| Residential real estate, US | 382 | 383 | Sales comparison | Price per square foot | \$365K - \$405K |
| | <u>\$ 24,397</u> | <u>\$ 26,748</u> | | | |

Alternative investments consist of non-controlling, limited marketability stock holdings and investments in limited partnerships. The fair values of investments in limited partnerships have been valued based on the NAV provided by the fund managers of these investment vehicles and reviewed by management. The following tables summarize key provisions for the University's alternative investments valued at NAV as of June 30, 2019 and 2018 (in thousands):

| 2019 | | | | | | |
|----------------------------------|---|-------------------|----------------|----------------------|--|--|
| Asset Class | Strategy | Fair Value | Remaining Life | Unfunded Commitments | Redemption Terms | Redemption Restrictions |
| Absolute Return - Market Neutral | Global equity and fixed income funds in market neutral categories | \$ 95,389 | No limit | | Redemption terms range from quarterly with 60 to 90 days notice to annually with 45 to 90 days notice. | Lock-up provisions range from none to redemptions limited to 1/3 of the value annually. |
| Private Equity | Venture capital and buyout in the US and global markets | 48,550 | up to 11 years | 38,059 | Private equity structure with no ability to redeem. | Not redeemable |
| Directional Hedge | Global long/short equity funds | 94,595 | No limit | | Redemption terms are quarterly with 60 days notice. | No lock-up provisions |
| Emerging Markets Equity | Primarily in long-only emerging markets equity | 11,277 | No limit | - | Redemption terms range from 10 business days in advance of valuation date to monthly redemptions with 7 days notice. | Ranges from no additional restrictions to partial redemptions allowed but may require full redemption if capital is below \$1M |
| Real Estate | US real estate | 20,568 | up to 7 years | 21,950 | Private equity structure with no ability to redeem. | Not redeemable |
| Total | | <u>\$ 270,379</u> | | <u>\$ 60,009</u> | | |

Worcester Polytechnic Institute
Notes to Consolidated Financial Statements
June 30, 2019

| 2018 | | | | | | |
|----------------------------------|---|-------------------|----------------|----------------------|--|--|
| Asset Class | Strategy | Fair Value | Remaining Life | Unfunded Commitments | Redemption Terms | Redemption Restrictions |
| Absolute Return - Market Neutral | Global equity and fixed income funds in market neutral categories | \$ 95,806 | No limit | | Redemption terms range from quarterly with 60 to 90 days notice to annually with 45 to 90 days notice. | Lock-up provisions range from none to redemptions limited to 1/3 of the value annually. |
| Private Equity | Venture capital and buyout in the US and global markets | 42,309 | up to 12 years | 33,066 | Private equity structure with no ability to redeem. | Not redeemable |
| Directional Hedge | Global long/short equity funds | 101,483 | No limit | | Redemption terms are quarterly with 60 days notice. | No lock-up provisions |
| Emerging Markets Equity | Primarily in long-only emerging markets equity | 11,185 | No limit | - | Redemption terms range from 10 business days in advance of valuation date to monthly redemptions with 7 days notice. | Ranges from no additional restrictions to partial redemptions allowed but may require full redemption if capital is below \$1M |
| Real Estate | US real estate | 16,520 | up to 8 years | 26,701 | Private equity structure with no ability to redeem. | Not redeemable |
| Total | | <u>\$ 267,303</u> | | <u>\$ 59,767</u> | | |

The following table summarizes the changes in the Level 3 investments carried at fair value during the years ended June 30, 2019 and 2018 (in thousands):

| | Equity Funds | Fixed Income Funds | Private Equity Funds | Real Estate | Total |
|-----------------------------------|--------------|--------------------|----------------------|------------------|------------------|
| Fair value, June 30, 2017 | \$ - | \$ - | \$ 1,002 | \$ 26,820 | \$ 27,822 |
| Transfers out | - | - | - | (52) | (52) |
| Net realized and unrealized gains | - | - | 857 | (20) | 837 |
| Purchases | - | - | - | - | - |
| Sales and settlements | - | - | - | - | - |
| Fair value, June 30, 2018 | - | - | 1,859 | 26,748 | 28,607 |
| Transfers out | - | - | - | - | - |
| Net realized and unrealized gains | - | - | (36) | (2,351) | (2,387) |
| Purchases | - | - | - | - | - |
| Sales and settlements | - | - | (1,243) | - | (1,243) |
| Fair value, June 30, 2019 | <u>\$ -</u> | <u>\$ -</u> | <u>\$ 580</u> | <u>\$ 24,397</u> | <u>\$ 24,977</u> |

In the consolidated statements of activities for the years ended June 30, 2019 and 2018, net realized and unrealized gains and losses on Level 3 investments are included in nonoperating net realized and unrealized gains and losses on investments.

Worcester Polytechnic Institute

Notes to Consolidated Financial Statements

June 30, 2019

Endowment Income and Spending

In addition to current yield (interest, dividends, and net rental income), the University has interpreted state law to allow for the utilization of capital appreciation on permanently restricted endowment funds unless explicit donor stipulations specify how net appreciation must be used. Accordingly, the University segregates capital appreciation between that which can be used for current operations and that which is attributable to permanently restricted endowment funds. For financial reporting purposes, current yield and capital appreciation attributed to permanently restricted endowment funds are considered restricted until appropriated for use, and the historic dollar value of such funds is considered permanently restricted.

The University has adopted the Uniform Prudent Management of Institutional Funds Act (“UPMIFA”) statute. UPMIFA provides guidance for investment management; enumerates guidelines in prudent investing; and, eliminates the concept of “historic dollar value” for donor-restricted endowments. Accordingly, the University has not limited appropriation of underwater funds to current yield.

The University has adopted investment and spending policies for its endowment and similar funds that attempt to provide a predictable stream of funding for its programs. To satisfy its long-term rate-of-return objectives, the University relies on a total return approach in which investment returns are achieved through both capital appreciation (realized and unrealized gains) and current yield. To achieve its long-term objectives within prudent risk parameters, the University targets a diversified asset allocation as follows:

| Asset Allocation Policy | Target % |
|--------------------------------|-----------------|
| Global equity | 40 |
| Private equity | 10 |
| Flexible capital | 25 |
| Fixed income | 10 |
| Real assets | 15 |

The University observes a spending rule with respect to total return (interest, dividends, and appreciation) on investments of the endowment and similar funds. Under the spending rule, the University appropriated 4.7% of its endowment and similar funds’ average unit fair value for the previous twelve quarters, from the beginning of the fiscal year, for the years ended June 30, 2019 and 2018, respectively.

The spending rule distributions for fiscal years 2019 and 2018, respectively, were \$0.283 and \$0.284 per time weighted unit, comprised of, respectively, \$0.059 and \$0.061 of income and \$0.224 and \$0.223 of distributions from current and accumulated net gains. At June 30, 2019 there were a total of 82,404,049 units in the pooled endowment and similar funds, each having a fair value of \$6.359. Of the total units, 47,592,804 were owned by endowment funds and 34,811,245 were owned by internally designated funds. At June 30, 2018 there were a total of 77,889,663 units in the pooled endowment and similar funds, each having a fair value of \$6.338. Of the total units, 43,754,673 were owned by endowment funds and 34,134,990 were owned by internally designated funds.

Worcester Polytechnic Institute
Notes to Consolidated Financial Statements
June 30, 2019

A summary of the fair value per unit and the income per time-weighted unit for the pooled investments held as of June 30, 2019 and in each of the prior four years is as follows:

| | Income Per Time- Weighted Unit | Fair Value Per Unit |
|------|---|--------------------------------|
| 2019 | \$ 0.059 | \$ 6.359 |
| 2018 | 0.061 | 6.338 |
| 2017 | 0.056 | 6.202 |
| 2016 | 0.058 | 5.868 |
| 2015 | 0.056 | 6.158 |
| 2014 | 0.058 | 6.313 |

To the extent that accumulated realized and unrealized losses are in excess of accumulated gains for permanently restricted endowment funds, they are reported as decreases in net assets with donor restrictions. As a result of market declines, the fair value of certain permanently restricted endowment funds of \$8,516,000 is less than the historic dollar value of such funds of \$8,921,000 ("underwater funds") equaling approximately \$405,000 and \$706,000 at June 30, 2019 and 2018 respectively. The University is under no legal obligation to fund the deficiency.

Endowment and Similar Funds

The endowment and similar funds' net asset composition as of June 30, 2019 and 2018 and the changes for the years then ended are as follows (in thousands):

| | 2019 | | |
|------------------------------|---------------------------------------|------------------------------------|-------------------|
| | Without Donor Restrictions | With Donor Restrictions | Total |
| Donor restricted | \$ - | \$ 308,854 | \$ 308,854 |
| Quasi-endowment | 199,666 | - | 199,666 |
| Total | <u>\$ 199,666</u> | <u>\$ 308,854</u> | <u>\$ 508,520</u> |
| Balance, June 30, 2018 | \$ 195,479 | \$ 304,792 | \$ 500,271 |
| Investment return | 13,824 | 7,824 | 21,648 |
| Contributions | 3,838 | 5,528 | 9,366 |
| Appropriated for expenditure | <u>(13,475)</u> | <u>(9,290)</u> | <u>(22,765)</u> |
| Balance, June 30, 2019 | <u>\$ 199,666</u> | <u>\$ 308,854</u> | <u>\$ 508,520</u> |

Worcester Polytechnic Institute
Notes to Consolidated Financial Statements
June 30, 2019

| | 2018 | | |
|------------------------------|---------------------------------------|------------------------------------|-------------------|
| | Without Donor Restrictions | With Donor Restrictions | Total |
| Donor restricted | \$ - | \$ 304,792 | \$ 304,792 |
| Quasi-endowment | 195,479 | - | 195,479 |
| Total | <u>\$ 195,479</u> | <u>\$ 304,792</u> | <u>\$ 500,271</u> |
| Balance, June 30, 2017 | \$ 188,883 | \$ 295,644 | \$ 484,527 |
| Investment return | 16,770 | 16,606 | 33,376 |
| Contributions | 2,337 | 3,669 | 6,006 |
| Appropriated for expenditure | <u>(12,511)</u> | <u>(11,127)</u> | <u>(23,638)</u> |
| Balance, June 30, 2018 | <u>\$ 195,479</u> | <u>\$ 304,792</u> | <u>\$ 500,271</u> |

Split-Interest Agreements

Investments include the following split-interest agreements at June 30, 2019 and 2018 (in thousands):

| | 2019 | 2018 |
|-----------------------------|------------------|------------------|
| Charitable gift annuities | \$ 7,683 | \$ 8,150 |
| Charitable remainder trusts | 8,132 | 8,216 |
| Pooled income funds | 1,208 | 1,363 |
| | <u>\$ 17,023</u> | <u>\$ 17,729</u> |

8. Land, Buildings and Equipment

Land, buildings and equipment, net, consist of the following at June 30, 2019 and 2018 (in thousands):

| | 2019 | 2018 |
|--------------------------------|-------------------|-------------------|
| Land and land improvements | \$ 28,700 | \$ 26,919 |
| Buildings and improvements | 493,900 | 439,365 |
| Equipment | 106,093 | 84,861 |
| | <u>628,693</u> | <u>551,145</u> |
| Less: Accumulated depreciation | <u>(282,589)</u> | <u>(258,546)</u> |
| | 346,104 | 292,599 |
| Construction-in-progress | 24,434 | 55,054 |
| | <u>\$ 370,538</u> | <u>\$ 347,653</u> |

Depreciation expense charged to operations was approximately \$24,299,000 and \$21,127,000 for the years ended June 30, 2019 and 2018, respectively. Net interest cost capitalized was approximately \$595,000 and \$1,738,000 for the years ended June 30, 2019 and 2018, respectively.

Worcester Polytechnic Institute
Notes to Consolidated Financial Statements
June 30, 2019

9. Bonds and Notes Payable

Bonds and notes payable consist of the following (in thousands) at June 30, 2019 and 2018:

| Purpose and Definition | Maturity Date | Interest Rate % | Original Issue | Amount Due Within One Year | Balance, June 30, 2019 | Balance, June 30, 2018 |
|--|---------------|-----------------|----------------|----------------------------|------------------------|------------------------|
| Bonds payable | | | | | | |
| Housing and Urban Development 1969 Series C (1) | 4/1/2019 | 3.0 | \$ 1,160 | \$ - | \$ - | \$ 42 |
| M DFA 2008 Series A (2) | 9/1/2035 | Variable | 54,815 | 2,210 | 40,485 | 42,520 |
| M DFA 2012 Series (3) | 9/1/2050 | 4.0-5.0 | 42,540 | - | 43,220 | 43,242 |
| M DFA 2014 Series (2) | 9/1/2029 | 3.10 | 2,782 | 189 | 3,880 | 4,063 |
| M DFA 2016 Series (4) | 9/1/2052 | 3.0-5.0 | 49,030 | - | 48,540 | 48,706 |
| Worcester Polytechnic Institute 2016 Series (2) | 9/1/2056 | 4.338 | 56,905 | - | 56,905 | 56,905 |
| M DFA 2017A Series (5) | 9/1/2047 | 3.0-5.0 | 14,435 | 375 | 16,394 | 16,852 |
| M DFA 2017B Series (6) | 9/1/2045 | 5.0 | 52,990 | - | 61,401 | 61,722 |
| Uncollateralized notes | | | | | | |
| TD Bank | 7/1/2023 | Variable | 7,122 | 356 | 5,045 | 5,401 |
| Capital lease obligations | | | | | | |
| | Various | Various | | 1,507 | 4,588 | 4,035 |
| Total | | | | <u>4,637</u> | <u>280,458</u> | <u>283,488</u> |
| Less: deferred financing costs, net of amortization | | | | | <u>(2,308)</u> | <u>(2,391)</u> |
| Total bonds and notes payable | | | | <u>\$ 4,637</u> | <u>\$ 278,150</u> | <u>\$ 281,097</u> |

- (1) Collateralized by land, building and equipment known as Stoddard Residence Center and pledged net revenues from the operations of the dormitory.
- (2) The bonds, issued at par with no discount or premium, represent a general obligation of the University.
- (3) The bonds represent a general obligation of the University. The balances at June 30, 2019 and 2018 include a premium of approximately \$680,000 and \$702,000, respectively.
- (4) The bonds represent a general obligation of the University. The balance at June 30, 2019 and 2018 includes a premium of approximately \$5,505,000 and \$5,671,000, respectively.
- (5) The bonds represent a general obligation of the University. The balance at June 30, 2019 and 2018 includes a premium of approximately \$2,334,000 and \$2,417,000, respectively.
- (6) The bonds represent a general obligation of the University. The balance at June 30, 2019 and 2018 includes a premium of approximately \$8,411,000 and \$8,732,000, respectively.

In compliance with the University's various bond indentures, funds held under bond agreements at June 30, 2019 and 2018 include investments of approximately \$378,000 and \$377,000, respectively, held for construction and debt service reserves.

Worcester Polytechnic Institute
Notes to Consolidated Financial Statements
June 30, 2019

Scheduled aggregate principal repayments on bonds and notes payable for each of the next five fiscal years and thereafter are as follows (in thousands):

| | | |
|---------------------|----|----------------|
| 2020 | \$ | 4,637 |
| 2021 | | 4,467 |
| 2022 | | 4,139 |
| 2023 | | 3,993 |
| 2024 | | 3,234 |
| Thereafter | | <u>243,058</u> |
| Total cash payments | | 263,528 |
| Premium | | <u>16,930</u> |
| | \$ | <u>280,458</u> |

In October 2017, the University borrowed \$14,435,000 in the form of Massachusetts Development Finance Agency (“MDFA”) Revenue Bonds Series 2017 (tax-exempt). The proceeds from these bonds were used to current refund the University’s outstanding MDFA Series 2007 bonds and to pay certain costs of issuance.

The refunding resulted in a gain of approximately \$624,000 that has been included in the accompanying consolidated statement of activities. The MDFA 2017 Bonds are fixed rate bonds payable in annual installments with principal payments ranging from \$325,000 to \$695,000 beginning September 1, 2018, and interest ranging from 3.0% to 5.0%. The final maturity is September 1, 2047.

In December 2017, the University borrowed \$52,990,000 in the form of Massachusetts Development Finance Agency (“MDFA”) Revenue Bonds Series 2017B (tax-exempt) used to advance refund a prior issuance.

The refunding resulted in a loss of approximately \$4,808,000 that has been included in the accompanying consolidated statement of activities. The MDFA 2017B Bonds are fixed rate bonds payable in annual installments with principal payments ranging from \$710,000 to \$6,665,000 beginning September 1, 2034, and interest of 5.0%. The final maturity is September 1, 2045.

In June 2016, the University borrowed \$49,030,000 in the form of MDFA Revenue Bonds Series 2016 (tax-exempt) (the “MDFA 2016 Bonds”) and \$56,905,000 in University taxable bonds (the “WPI 2016 Bonds.”) The proceeds from these bonds were used to advance refund a portion of the MDFA Series 2007 bonds and to pay certain costs of issuance. The remaining proceeds will be used to finance the development, design, and construction and equipping of the Foisie Innovation Studio and an approximate 140-bed student residence, and various other capital renovations, deferred maintenance, and facilities improvements.

The MDFA 2016 Bonds are fixed rate bonds payable in annual installments with principal payments ranging from \$790,000 to \$11,180,000 beginning September 1, 2027, and interest ranging from 3.0% to 5.0%. The final maturity is September 1, 2052. The WPI 2016 Bonds are fixed rate bonds payable in annual installments with principal payments ranging from \$4,370,000 to \$14,000,000 beginning September 1, 2052, with interest at 4.34%. The final maturity is September 1, 2056.

Worcester Polytechnic Institute

Notes to Consolidated Financial Statements

June 30, 2019

In August 2014, the University borrowed \$4,622,000 in the form of MDFA Revenue Bond Series 2014 private placement “draw-down bonds” (the “2014 Bonds”) to finance renovations, repairs and improvements to existing facilities. The “draw-down bonds” comprise three term bonds in the initial par amounts of \$2,782,000 (Term Bond A), \$1,440,000 (Term Bond B), and \$400,000 (Term Bond C) to be drawn on or before September 1, 2014, 2015, and 2016, respectively. The 2014 Bonds are payable in monthly installments of principal plus interest and mature September 1, 2029. Interest is set at the time of draw-down at either a variable rate (0.6975 of the sum of 125 basis points and LIBOR) or a fixed rate (0.6975 of the sum of 125 basis points plus the Federal Home Loan Bank Rate). As of June 30, 2017, the University borrowed \$2,782,000 (Term Bond A) with interest payable at a fixed rate of 3.10%, \$1,440,000 (Term Bond B) with interest payable at a fixed rate of 3.01%, and \$400,000 (Term Bond C) with interest payable at a fixed rate of 2.50%. Principal payments for Term Bond A range from \$8,084 to \$12,228 per month beginning October 1, 2014 through August 1, 2029 with a final installment of \$989,887 due September 1, 2029. Principal payments for Term Bond B range from \$4,466 to \$6,558 per month beginning October 1, 2015 through August 1, 2029 with a final installment of \$530,892 due September 1, 2029. Principal payments for Term Bond C range from \$1,327 to \$1,892 per month beginning October 1, 2016 through August 1, 2029 with a final installment of \$153,170 due September 1, 2029.

In August 2013, the University refinanced borrowings of \$7,122,000 in the form of two uncollateralized notes payable to TD Bank. The proceeds from the original borrowings in 2010 were used to refinance the debt assumed for the acquisition of the remaining interest in Gateway and Washburn. The borrowings consist of two notes payable with balloon payments due in 2023. Monthly installments of principal totaling \$29,675 are paid based on a 20 year amortization with interest at 1.5% plus LIBOR, approximately 3.94% and 3.48% at June 30, 2019, and 2018, respectively.

In October 2012, the University borrowed \$42,540,000 in the form of MDFA Revenue Bond Series 2012 (the “2012 Bonds”). The proceeds from the issue were used to finance the development, construction, furnishing, and equipping of an approximately 250-bed-apartment-style residence hall and other renovations, repairs, and improvements to campus facilities. The 2012 Bonds are fixed rate bonds payable in annual installments with principal payments ranging from \$5,975,000 to \$10,515,000 beginning September 1, 2046, and interest ranging from 4.0% to 5.0%. The final maturity is September 1, 2050.

In April 2008, the University borrowed \$54,815,000 in the form of MDFA Variable Rate Demand Revenue Bonds Series 2008A (tax-exempt) and 2008B (federally taxable), (the “2008 Bonds”). The proceeds from the issues were used to refund previous bond issuances and to pay the costs of issuance. The 2008 Bonds are payable in semiannual installments with principal payments ranging from \$360,000 to \$2,915,000, with a final maturity of September 1, 2035. As of June 30, 2017 the 2008B Bonds had been retired. Interest on the 2008A Bonds is at a variable rate which is reset on a weekly basis. The interest rates at June 30, 2019 and 2018 for the 2008A Bonds were 1.92% and 1.54%, respectively. The interest rate swap agreements entered into as an integral part of the 2008A Bonds remain in effect to economically hedge the interest rate risks associated with the 2008 Bonds (refer to Note 10).

Payment of the principal of, the purchase price of, and interest on each series of the 2008 Bonds, when due, is collateralized by irrevocable direct pay letters of credit by TD Bank that expires in April 2023. The letters of credit include certain financial and nonfinancial covenants.

Worcester Polytechnic Institute
Notes to Consolidated Financial Statements
June 30, 2019

The 2008 Bonds can bear interest at a daily, weekly, or monthly variable rate mode or at a fixed rate mode. Bonds in the variable rate mode are subject to tender at the election of the bondholders. In the event that the University receives notice of any optional tender of its bonds, or if these bonds become subject to mandatory tender, the purchase price of the bonds will be paid from the remarketing of such bonds. However, if the remarketing proceeds are insufficient, the University will be obligated to purchase the bonds tendered by drawing on the letters of credit. Such funds drawn on the letters of credit must be repaid in full within 180 days or converted to a 5 year term loan with quarterly payments commencing in the 15th month following the conversion. If this were to occur, principal amounts on the 2008 Bonds due over the next five years and thereafter would be \$0, \$4,451,000, \$8,901,000 and \$13,352,000.

The University also has a \$25,000,000 bank revolving line of credit. The line of credit bears interest at LIBOR plus 0.95% per annum on outstanding amounts. There were no amounts outstanding at June 30, 2019 and 2018.

10. Interest Rate Agreements

The University has entered into several interest rate swap agreements used to economically hedge the interest rate risk associated with certain of its variable rate debt. The following summarizes the terms for each of these agreements as of June 30, 2019 and 2018 (dollars in thousands):

| | Series 2008 A | | |
|---------------------------|------------------------------|---|-------------------|
| | Deutsche Bank AG | Barclays Bank PLC | |
| Trade/effective date | Nov. 3, 2008 | Nov. 3, 2008 | |
| Initial notional amount | \$14,100 | \$34,200 | |
| Termination date | Oct. 1, 2033 | Sept. 1, 2035 | |
| Rate paid by University | 4.650% | 3.714% | |
| Rate paid by Counterparty | 71% of one-month LIBOR | 67% of one-month LIBOR when LIBOR is \geq 4.00% | |
| | | SIFMA Municipal Swap Index when LIBOR is < 4.00% | |
| | Series 2008 A | | |
| | Deutsche Bank AG | Barclays Bank PLC | Total, net |
| Fair Value Liability | | | |
| June 30, 2019 | \$ 2,617 | \$ 5,182 | \$ 7,799 |
| June 30, 2018 | 2,214 | 3,735 | 5,949 |

The net unrealized gain that was recognized for the interest rate swap agreements for the years ended June 30, 2019 and 2018 was approximately \$1,849,000 and \$2,333,000, respectively, and has been recorded in net realized and unrealized losses on interest rate agreements on the accompanying consolidated statements of activities. At June 30, 2019 and 2018, the fair value liability for interest rate swap agreements totaled \$7,799,000 and \$5,949,000, respectively.

Worcester Polytechnic Institute
Notes to Consolidated Financial Statements
June 30, 2019

The interest rate swap agreements contain provisions requiring collateral postings should the fair value liability of the University exceed certain amounts based on the University's long term credit ratings. The collateral posting provision for the agreement with Deutsche Bank AG is triggered should the fair value liability exceed \$40 million and the University's long term credit rating remains at A1/A+. The collateral posting provision for the two agreements with Barclays Bank PLC is triggered should the combined fair value liability exceed \$40 million and the University's long term credit rating declines to A2/A. At its current ratings level of A1/A, no amount of fair value liability will trigger a posting requirement for the Barclays Bank PLC agreements. The provisions with both counterparties provide that the liability threshold decreases if the University's long term credit ratings decline. At June 30, 2019, the University is not required to post collateral to its counterparties.

11. Retirement Plan

The University participates in a defined contribution retirement plan for substantially all of its employees. Employees may elect to invest in various accounts with the Teachers' Insurance and Annuity Association of America ("TIAA"), Fidelity Investments, or a combination of both. Contributions were approximately \$10,506,000 and \$9,616,000 for the years ended June 30, 2019 and 2018, respectively. Contributions are based upon a percentage of the employees' compensation.

12. Functional Expenses

Expenses are presented by functional classification. Each functional classification includes all expenses related to the underlying operations by natural classification. The costs of operation and maintenance of plant, depreciation, and interest expense have been allocated across all functional expense categories to reflect the full cost of those activities.

Costs are allocated using the following methods: Expense for the depreciation, administration, supervision, operation, maintenance, preservation, and protection of the institution's physical plant are allocated based on square footage. Interest expense is allocated based on usage of debt-financed space.

The following summarizes the allocation of functional expenses as of June 30, 2019 and 2018 (dollars in thousands):

| | 2019 | | | | | | | Total |
|--------------------|--------------------------|--------------------|------------------|-----------------------|--------------------|----------------------------------|------------|-------|
| | Instruction and Research | Sponsored Research | Student Services | Auxiliary Enterprises | External Relations | Institution and Academic Support | | |
| Wages and Benefits | \$ 99,937 | \$ 17,788 | \$ 11,471 | \$ 4,820 | \$ 9,068 | \$ 34,277 | \$ 177,361 | |
| Operating Expenses | 22,413 | 11,998 | 6,170 | 14,142 | 3,305 | 19,546 | 77,574 | |
| Depreciation | 6,836 | 1,162 | 5,257 | 8,110 | 127 | 2,094 | 23,586 | |
| Interest Expense | 2,092 | 189 | 2,849 | 4,660 | 14 | 185 | 9,989 | |
| Total | \$ 131,278 | \$ 31,137 | \$ 25,747 | \$ 31,732 | \$ 12,514 | \$ 56,102 | \$ 288,510 | |

| | 2018 | | | | | | | Total |
|--------------------|--------------------------|--------------------|------------------|-----------------------|--------------------|----------------------------------|------------|-------|
| | Instruction and Research | Sponsored Research | Student Services | Auxiliary Enterprises | External Relations | Institution and Academic Support | | |
| Wages and Benefits | \$ 95,079 | \$ 15,804 | \$ 10,032 | \$ 4,223 | \$ 8,726 | \$ 31,388 | \$ 165,252 | |
| Operating Expenses | 18,649 | 8,291 | 5,718 | 12,640 | 3,330 | 17,060 | 65,688 | |
| Depreciation | 5,548 | 1,227 | 5,115 | 7,131 | 123 | 1,660 | 20,804 | |
| Interest Expense | 1,533 | 81 | 2,747 | 4,259 | 1 | 356 | 8,977 | |
| Total | \$ 120,809 | \$ 25,403 | \$ 23,612 | \$ 28,253 | \$ 12,180 | \$ 50,464 | \$ 260,721 | |

Worcester Polytechnic Institute
Notes to Consolidated Financial Statements
June 30, 2019

External relations expenditures include approximately \$7,289,000 and \$6,679,000 of fundraising expenses for the years ended June 30, 2019 and 2018, respectively.

13. Availability of Resources

The University regularly monitors liquidity required to meet its operating needs and other contractual commitments. When reviewing available resources required to meet its expenditures over a 12-month period, the University considers all expenditures related to its ongoing activities.

In addition to the financial assets available to meet expenditures over the next 12 months, the University operates with a balanced budget and anticipates collecting sufficient revenue to cover expenditures not covered by donor-restricted resources. The University has generated operating cash flows for the fiscal years ended June 30, 2019 and 2018.

The following summarizes the financial assets available to meet its expenditures, as of June 30, 2019:

| | Resources available at 6/30/19 | Resources appropriated by the board and available in FY 2020 | Resources not available within 12 months | Total |
|--|-----------------------------------|--|--|-------------------|
| Financial assets available within 12 months: | | | | |
| Cash and cash Equivalents | \$ 39,646 | \$ - | \$ - | \$ 39,646 |
| Accounts receivable, net | 12,260 | | | 12,260 |
| Contributions (unrestricted) due in 1 year or less available for expenditures | 3,554 | | | 3,554 |
| Forecasted payout of donor-restricted endowments | | 14,516 | | 14,516 |
| Forecasted payout on board designated endowments | | 9,384 | | 9,384 |
| Investments not subject to donor restrictions or board designations | 593 | | | 593 |
| Total financial assets available within 12 months | 56,053 | 23,900 | - | 79,953 |
| Financial assets not available for expenditures within 12 months: | | | | |
| Cash, cash equivalents and investments | | | 544,228 | 544,228 |
| Contributions not due within one year | | | 5,570 | 5,570 |
| Student loan receivables, net | | | 17,110 | 17,110 |
| Liquidity resources | | | | |
| Bank line of credit (no balance outstanding as of June 30, 2018) | 25,000 | | | 25,000 |
| Total financial assets and other liquidity resources | \$ 81,053 | \$ 23,900 | \$ 566,908 | \$ 671,861 |

Included in financial assets not available for expenditure at June 30, 2019, the University had \$199,666 of board-designated endowments that, with the board's approval, could be made available for expenditures.

14. Liquidity

Of the University's Investments, 45% are redeemable within 30 days, 31% may be redeemed either at future specified redemption dates or currently by incurring a penalty, and 24% are in real estate, private equities, and other private investments. Constraints that limit the University's ability to withdraw capital after such investments are made may limit the amount available for withdrawal at a given redemption date which could limit the University's ability to respond quickly to changes in market conditions.

Worcester Polytechnic Institute
Notes to Consolidated Financial Statements
June 30, 2019

15. Net Assets

Net assets consist of the following at June 30, 2019 and 2018 (in thousands):

| | 2019 | | |
|--|---|------------------------------------|-------------------|
| | Without Donor Restrictions | With Donor Restrictions | Total |
| Endowment funds | | | |
| Long-term investment (quasi - endowment) | \$ 199,666 | \$ - | \$ 199,666 |
| Original principal | - | 200,022 | 200,022 |
| Unspent income and appreciation | | | |
| Scholarship support | - | 64,911 | 64,911 |
| Faculty support | - | 13,302 | 13,302 |
| Program support | - | 30,619 | 30,619 |
| Total endowment funds | 199,666 | 308,854 | 508,520 |
| Split-interest agreements and perpetual trusts | 1,558 | 24,216 | 25,774 |
| Student loan funds | 13,855 | 4,072 | 17,927 |
| Gifts and other unexpended revenues | | | |
| Acquisition of building and equipment | - | 7,807 | 7,807 |
| Instruction, research, and institutional support | - | 4,895 | 4,895 |
| Undesignated | 107,797 | - | 107,797 |
| | <u>\$ 322,876</u> | <u>\$ 349,844</u> | <u>\$ 672,720</u> |
| | | | |
| | 2018 | | |
| | Without Donor Restrictions | With Donor Restrictions | Total |
| Endowment funds | | | |
| Long-term investment (quasi - endowment) | \$ 195,479 | - | \$ 195,479 |
| Original principal | - | 197,986 | 197,986 |
| Unspent income and appreciation | | | |
| Scholarship support | - | 66,270 | 66,270 |
| Faculty support | - | 13,026 | 13,026 |
| Program support | - | 27,510 | 27,510 |
| Total endowment funds | 195,479 | 304,792 | 500,271 |
| Split-interest agreements and perpetual trusts | 1,196 | 25,882 | 27,078 |
| Student loan funds | 13,417 | 3,974 | 17,391 |
| Gifts and other unexpended revenues | | | |
| Acquisition of building and equipment | - | 11,100 | 11,100 |
| Instruction, research, and institutional support | - | 8,370 | 8,370 |
| Undesignated | 96,916 | - | 96,916 |
| | <u>\$ 307,008</u> | <u>\$ 354,118</u> | <u>\$ 661,126</u> |

Worcester Polytechnic Institute

Notes to Consolidated Financial Statements

June 30, 2019

16. Related Parties

Alumni Association of Worcester Polytechnic Institute (“Alumni Association”)

The Alumni Association, a separate 501(c)(3) organization, invests the majority of its funds in the University’s endowment. At June 30, 2019 and 2018, funds held for others in the consolidated statements of financial position include Alumni Association assets of \$2,929,000 and \$3,053,000, respectively.

17. Commitments and Contingencies

Construction Contracts

For the years ended June 30, 2019 and 2018, the University had contracted for various renovations and construction projects across campus totaling approximately \$49,414,000 and \$15,254,000 respectively.

Investments

The University is obligated under certain limited partnership agreements and other alternative investment arrangements to advance additional funding periodically up to specified levels. At June 30, 2019 and 2018, the University had unfunded commitments of approximately \$60,009,000 and \$59,768,000, respectively, that can be called through fiscal year 2030. These commitments will be funded from the University’s existing cash and investments.

Operating Leases

The University is obligated under noncancelable operating leases for office space and storage facilities. The future minimum rental commitments for the next five years under these agreements as of June 30, 2019, are approximately as follows (in thousands):

| | | |
|------------|----|-------|
| 2020 | \$ | 3,149 |
| 2021 | | 3,084 |
| 2022 | | 3,087 |
| 2023 | | 2,667 |
| 2024 | | 2,094 |
| Thereafter | | 7,119 |

Rental expense was approximately \$4,146,000 and \$2,733,000 for the years ended June 30, 2019 and 2018, respectively.

Guarantees

The University has guaranteed commercial loans with an outstanding amount of approximately \$1,899,000 to seven fraternities. These loans are collateralized by real property owned by the fraternities.

Uncertain Tax Positions

The University is generally exempt from federal and state income taxes. Management annually reviews for uncertain tax positions along with any related interest and penalties and believes that the University has no uncertain tax positions that would have a material adverse effect, individually or in the aggregate, upon the University’s consolidated statements of financial position, or the related consolidated statements of activities, or cash flows.

Worcester Polytechnic Institute
Notes to Consolidated Financial Statements
June 30, 2019

Sponsored Research

The University's sponsored research program and indirect cost recovery are subject to audit by the respective sponsoring federal agency as provided for in federally sponsored research regulations. Management believes that any such audit will not have a material adverse effect, individually or in the aggregate, upon the University's consolidated statements of financial position, or the related consolidated statements of activities, or cash flows.

Self-insured Medical Claims

The University is self-insured for medical claims and is a member of a captive insurer providing stop-loss insurance to cover plan expenses in excess of certain limits. Management believes insurance claims that have occurred as of June 30, 2019 and 2018 but not yet reported or paid have been adequately reserved.

Other Commitments and Contingencies

In May 2009, the University entered into a payment in lieu of taxes ("PILOT") agreement with the City of Worcester. The 25 year agreement provides for the University to pay approximately \$450,000 annually in voluntary payments, increasing 2.5% annually. The agreement calls for the City of Worcester to use these amounts to support the operations of the Worcester Public Library and for the implementation of the master plan to renovate Institute Park. In April 2015, the PILOT agreement was amended to increase the voluntary payment by an additional \$130,000 annually, also increasing 2.5% annually.

The University is also involved in various legal actions arising in the normal course of its activities. Although the ultimate outcome is not determinable at this time, management, after taking into consideration advice of legal counsel believes that the resolution of these pending matters will not have a material adverse effect, individually or in the aggregate, upon the University's consolidated statements of financial position, or the related consolidated statements of activities, or cash flows.

18. Subsequent Events

In September 2019, the University borrowed \$113,640,000 in the form of MDFA Revenue Bonds Series 2019 (tax-exempt). The proceeds from these bonds will be used to finance a portion of the 5-Year Institutional Plan, including development and construction of a new approximate 100,000 square foot academic building to be located on the University's main campus; renovations, upgrades, repairs and improvements to various University facilities; and construction of a new approximate 385-bed student residence hall and renovation of approximately 54 student apartments, located at a site near the main campus and currently owned by the University.

The MDFA 2019 Bonds are fixed rate bonds payable in annual installments with principal payments ranging from \$1,015,000 to \$20,090,000 beginning September 1, 2030, and interest ranging from 4.0% to 5.0%. The final maturity is September 1, 2059.

Management has evaluated subsequent events for the period after June 30, 2019 through October 31, 2019, the date the financial statements were posted to the University's website, and determined that there have been no other subsequent events that would require recognition in the financial statements or disclosure in the notes of the financial statements.

Worcester Polytechnic Institute

Schedule of Expenditures of Federal Awards

June 30, 2019

| Federal Grantor/Pass-Through Grantor/Program or Cluster Title | CFDA Number | Entity Identifying Number | Total Expenditures | Through to Subrecipients |
|--|-------------|-----------------------------|--------------------|--------------------------|
| STUDENT FINANCIAL ASSISTANCE CLUSTER | | | | |
| U.S. Department of Education | | | | |
| Federal Supplemental Educational Opportunity Grants | 84.007 | | \$ 555,200 | \$ - |
| William D. Ford Federal Direct Stafford Loan Program | 84.268 | | 25,318,105 | - |
| Work Study Program | 84.033 | | 403,093 | - |
| Pell Grant Program | 84.063 | | 2,361,549 | - |
| Perkins Loan Program | | | - | - |
| Outstanding Loans as of July 1, 2018 | 84.038 | | 10,389,693 | - |
| New Loans issued during 2018 | 84.038 | | - | - |
| Administrative Cost Allowance | 84.038 | | - | - |
| Total Student Financial Assistance Cluster | | | <u>39,027,640</u> | <u>-</u> |
| RESEARCH AND DEVELOPMENT CLUSTER | | | | |
| Department of Agriculture | | | | |
| Partnership Agreements | 10.699 | | 26,827 | - |
| Pass-Through Programs From | | | | |
| University of Illinois - Urbana-Champaign | 10.310 | 2017-05022/2018-6701-27913 | 85,467 | - |
| Total Department of Agriculture | | | <u>112,294</u> | <u>-</u> |
| Department of Commerce | | | | |
| National Institute for Standards and Technology | | | | |
| Science, Technology, Business and/or Education Outreach | 11.620 | | 16,844 | - |
| Arrangements for Interdisciplinary Research Infrastructure | 11.619 | | 17,489 | - |
| Pass-Through Programs From | | | | |
| University of California, San Diego | 11.609 | 92369262 / 70NANB17H211 | 120,847 | - |
| University of Delaware | 11.619 | SP1.0-1 / 51127 | 59,957 | - |
| Total National Institute for Standards and Technology | | | <u>215,137</u> | <u>-</u> |
| Department of Defense | | | | |
| Defense Advanced Research Projects Agency | | | | |
| Research and Technology Development | 12.910 | | 448,076 | - |
| Pass-Through Programs From | | | | |
| Virginia Polytechnic Institute & State University | 12.910 | 450559-19C98/N660011824030 | 207,065 | - |
| Total Defense Advanced Research Projects Agency | | | <u>655,141</u> | <u>-</u> |
| Defense Logistics Agency | | | | |
| Pass-Through Programs From | | | | |
| Advanced Technology International | 12.RD | 2018-514 / SP4701-17-D-1134 | 102,952 | - |
| Total Defense Logistics Agency | | | <u>102,952</u> | <u>-</u> |
| Department of the Air Force | | | | |
| Air Force Defense Research Sciences Program | 12.800 | | 226,975 | - |
| Pass-Through Programs From | | | | |
| MIT Lincoln Laboratory | 12.RD | 7000427573 | 74,761 | - |
| Leidos, Inc. | 12.RD | PO10200226/FA945-17-D-0070 | 90,616 | - |
| Total Department of the Air Force | | | <u>392,352</u> | <u>-</u> |
| Department of the Army | | | | |
| Basic, Applied, and Advanced Research in Science and Engineering | 12.630 | | 16,643 | |
| Basic Scientific Research | 12.431 | | 3,012,782 | |
| Direct Programs | 12.RD | | 240,421 | |
| Pass-Through Programs To | | | | |
| Energy Research Company | 12.RD | 19-214375-01 | - | 10,303 |
| Massachusetts Materials Technologies LLC | 12.431 | 19-TMP-10425-GR | - | 22,940 |
| Pennsylvania State University | 12.431 | 16-TMP-01-215461 | - | 119,785 |
| Regents of the University of California at Irvine | 12.431 | 18-TMP-01-215468 | - | 113,294 |
| Regents of the University of California at Irvine | 12.431 | 18-TMP-01-215468 | - | 165,569 |
| University of Massachusetts Amherst | 12.431 | 16-TMP-00-215461 | - | 912 |
| University of Massachusetts Amherst | 12.431 | 16-TMP-00-215461 | - | 476,363 |
| Pass-Through Programs From | | | | |
| Brown University | 12.431 | 00001033/W911NF1510562 | 128,018 | - |
| Craig Hospital | 12.420 | 1WP1 / W81XWH-15-2-0078 | 181,040 | - |
| PPG Industries, Inc. | 12.RD | 201633-140827 | 2,288 | - |
| Advanced Regenerative Manufacturing Institute | 12.630 | T0040 | 34,759 | - |
| Maine Medical Center | 12.420 | 111233-02 | 27,007 | - |
| Total Department of the Army | | | <u>3,642,958</u> | <u>909,166</u> |
| Department of the Navy | | | | |
| Basic and Applied Scientific Research | 12.300 | | 247,335 | - |
| Pass-Through Programs From | | | | |
| ALMMII | 12.RD | 1 / N00014-14-2-0002 | 68,512 | - |
| ALMMII | 12.630 | 0002C-8/N00014-14-2-0002 | 80,936 | - |
| Northeastern University | 12.300 | 503381-78050 | 61,735 | - |
| University of Washington | 12.300 | UWSC9964 | 37,847 | - |
| Raytheon BBN Technologies | 12.RD | 90013 / PO:4201846507 | 305,462 | - |
| Total Department of the Navy | | | <u>801,827</u> | <u>-</u> |
| Total Department of Defense | | | <u>5,595,230</u> | <u>909,166</u> |

The accompanying notes are an integral part of this schedule.

Worcester Polytechnic Institute

Schedule of Expenditures of Federal Awards

June 30, 2019

Department of Education

| | | | | |
|---|--------|------------------------|------------------|----------------|
| Graduate Assistance in Areas of National Need | 84.200 | | 397,478 | - |
| Education Research, Development and Dissemination | 84.305 | | 836,540 | - |
| | | | | |
| Pass-Through Programs To | | | | |
| College of the Holy Cross | 84.305 | 16-216370-00 | - | 47,893 |
| Teaching With Data LLC | 84.305 | 18-216420-01 | - | 92,941 |
| University of Indiana | 84.305 | 18-216430-01 | - | 272,463 |
| Westat, Inc. | 84.305 | 18-216430-03 | - | 18,275 |
| | | | | |
| Pass-Through Programs From | | | | |
| American Institute for Research | 84.305 | 0440300001/R305A170243 | 347,062 | - |
| Graspable, Inc. | 84.RD | GRASP-WP1-01 | 53,510 | - |
| SRI International | 84.305 | PO15783/R305A170137 | (4,324) | - |
| WestEd | 84.305 | S15883/R305A170137 | 264,593 | - |
| Total Department of Education | | | 1,894,859 | 431,572 |

Department of Energy

| | | | | |
|---|--------|-----------------------------|----------------|----------------|
| Conservation Research and Development | 81.086 | | 128,158 | - |
| Fossil Energy Research and Development | 81.089 | | 47,655 | - |
| | | | | |
| Pass-Through Programs To | | | | |
| A123 Systems LLC | 81.RD | 16-21850-00 | - | 47,784 |
| A123 Systems LLC | 81.RD | 18-218670-01 | - | 27,699 |
| Battery Resources | 81.RD | 18-218670-02 | - | 49,953 |
| Boston University | 81.089 | 10459-GR | - | 1,915 |
| | | | | |
| Pass-Through Programs From | | | | |
| Mass. Institute of Technology - MIT | 81.049 | 5710003766/DE-SC0012555 | 27,837 | - |
| Florida International University | 81.089 | 800008420-01/DE-FE0030585 | 74,421 | - |
| Boston University School of Public Health | 81.089 | 450002520/DE-FE0031205 | 81,277 | - |
| Argonne National Laboratory | 81.RD | 4F-30361/DE-AC02-06CH11357 | 42,099 | - |
| Argonne National Laboratory | 81.RD | 9F-60039 | 20,835 | - |
| Argonne National Laboratory | 81.RD | 9F-60088 | 18,439 | - |
| The United States Advanced Battery Consortium LLC (USABC) | 81.RD | 16-2175-ABC/DE-EE0006250 | 47,784 | - |
| UT-Battelle, LLC | 81.RD | 4000166539 | 35,269 | - |
| BWXT Pantex, LLC. | 81.RD | PTX010000056461/DENA0001942 | 182,851 | - |
| Missouri University of Science & Technology | 81.RD | 000057897/DE-NA0000062 | 8,162 | - |
| The United States Advanced Battery Consortium LLC (USABC) | 81.RD | 18-2210-ABC/DE-EE0006250 | 254,257 | - |
| Total Department of Energy | | | 969,044 | 127,351 |

Department of Health and Human Services

| | | | | |
|--|--------|-------------------------------|------------------|----------------|
| National Institutes of Health | | | | |
| Arthritis, Musculoskeletal and Skin Diseases Research (B) | 93.846 | | 12,078 | - |
| Aging Research | 93.866 | | 152,133 | - |
| Biomedical Research and Research Training (B, M) | 93.859 | | 1,344,495 | - |
| Medical Library Assistance | 93.879 | | 106,331 | - |
| Cancer Detection and Diagnosis Research (B) | 93.394 | | 628,562 | - |
| Cardiovascular Diseases Research | 93.837 | | 556,696 | - |
| Discovery and Applied Research for Technological Innovations to Improve Human Health | 93.286 | | 367,655 | - |
| Extramural Research Programs in the Neurosciences and Neurological Disorders | 93.853 | | 357,400 | - |
| Research and Training in Complementary and Integrative Health | 93.213 | | 252,845 | - |
| Research Related to Deafness and Communication Disorders | 93.173 | | 175,591 | - |
| | | | | |
| Pass-Through Programs To | | | | |
| Acoustic MedSystems, Inc. | 93.394 | 19-10463-GR | - | 195,682 |
| Albany Medical Center | 93.394 | 14-210730-01 | - | 13,440 |
| Albany Medical Center | 93.394 | 10462-GR | - | 42,761 |
| California Baptist University | 93.859 | 18-211080-01 | - | 17,728 |
| Dartmouth College | 93.853 | 16-210950-01 | - | 7,424 |
| General Electric Company | 93.394 | 19-10464-GR | - | 95,172 |
| Simbex | 93.853 | 16-210950-03 | - | 13,834 |
| University Health Network | 93.837 | 16-210740-01 | - | 67,527 |
| University of Connecticut Health Center | 93.859 | 15-210780-00 | - | 30,869 |
| University of Connecticut Health Center | 93.859 | 16-210890-00 | - | 93,705 |
| University of Indiana | 93.853 | 16-210950-02 | - | 2,474 |
| University of Massachusetts Medical School | 93.286 | 18-211110-01 | - | 121,933 |
| | | | | |
| Pass-Through Programs From | | | | |
| Bowdoin College | 93.855 | 2018_005 | 5,382 | - |
| Broad Institute of MIT and Harvard | 93.855 | 5035431-550000134 / U19A | 48,969 | - |
| Butler Hospital | 93.273 | 9256-8304 | 8,142 | - |
| Butler Hospital | 93.273 | 9452-8304 | 71,661 | - |
| Case Western Reserve University | 93.286 | RES512577 / 1R01EB023907-01 | 46,585 | - |
| Dartmouth College | 93.286 | R999 / 1R01EB025747-01 | 44,385 | - |
| Icahn School of Medicine at Mount Sinai | 93.859 | 0255-0651-46092R01GM072853-09 | 23,641 | - |
| Liberating Technologies, Inc. | 93.865 | 2R42HD076519-02 | 180,633 | - |
| Massachusetts Eye and Ear Infirmary | 93.173 | 2300163-01/1R01DC016079-01 | 84,293 | - |
| Pennsylvania State University | 93.859 | 5641WPIDHHS1679/1R1GM12167901 | 55,369 | - |
| University of Connecticut | 93.837 | 206746/R01HL122302 | 59,878 | - |
| University of Illinois - Chicago | 93.397 | AWD071815-01-PR (SUB00000034) | 7,554 | - |
| University of Massachusetts Medical School | 93.837 | R01HL122302-01A1 | (8,676) | - |
| University of Massachusetts Medical School | 93.242 | WA00320040/RFS2016011 | 24,417 | - |
| University of Massachusetts Medical School | 93.853 | WA00484705/OSP2017069 | 41,865 | - |
| Vanderbilt University | 93.173 | UNIV60114 | 43,915 | - |
| Total National Institutes of Health | | | 4,691,799 | 702,549 |
| Total Department of Health and Human Services | | | 4,691,799 | 702,549 |

Department of Interior

| | | | | |
|------------------------------|-------|--|---------------|----------|
| Pass-Through Programs From | | | | |
| University of Maryland | 15.RD | | 19,917 | - |
| Total Department of Interior | | | 19,917 | - |

Department of Transportation

| | | | | |
|------------------------------------|-------|--------------|--------------|----------|
| Pass-Through Programs From | | | | |
| Department of Transportation - ME | 20.RD | VC1000097384 | (573) | - |
| Total Department of Transportation | | | (573) | - |

The accompanying notes are an integral part of this schedule.

Worcester Polytechnic Institute

Schedule of Expenditures of Federal Awards

June 30, 2019

| | | | |
|--|--------|--------------------------------|----------------------|
| <u>National Aeronautics and Space Administration</u> | | | |
| Space Operations | 43.007 | | 171,994 |
| Cross Agency Support | 43.009 | | 7,461 |
| Space Technology | 43.012 | | 177,534 |
| Pass-Through Programs To | | | |
| Pennsylvania State University | 43.007 | 15-213520-00 | - |
| Pass-Through Programs From | | | |
| Nanocomp Technologies, Inc. | 43.RD | PO56351 | 49,922 |
| Total National Aeronautics and Space Administration | | | <u>406,911</u> |
| | | | <u>8,831</u> |
| <u>National Science Foundation</u> | | | |
| Biological Sciences | 47.074 | | 470,656 |
| Computer and Information Science and Engineering | 47.070 | | 2,827,996 |
| Education and Human Resources | 47.076 | | 1,871,207 |
| Engineering Grants | 47.041 | | 1,521,499 |
| Mathematical and Physical Sciences | 47.049 | | 762,325 |
| Pass-Through Programs To | | | |
| Curators of the University of Missouri | 47.041 | 16-204140-01 | - |
| Curators of the University of Missouri | 47.074 | 16-204370-00 | - |
| Data Driven Instruction LLC | 47.076 | 16-203740-00 | - |
| John Jay College of Criminal Justice | 47.041 | 10443-GR | - |
| Lesley University | 47.070 | 18100006-AWD-01 | - |
| Quinsigamond Community College | 47.076 | 18-204490-01 | - |
| The Rector and Visitors of the University of Virginia | 47.070 | 19-18100011-01 | - |
| Western Washington University | 47.070 | 15-203230-00 | - |
| Pass-Through Programs From | | | |
| Brown University | 47.070 | 1085 | 735 |
| Mathematical Association of America | 47.076 | 3-8-710-892 | 35,105 |
| Northeastern University | 47.070 | 502526-78050 | 62,985 |
| University of Connecticut | 47.076 | 133185 | 57,266 |
| University of Illinois - Urbana-Champaign | 47.041 | 083140-16245 | 35,718 |
| University of Massachusetts Amherst | 47.041 | 16-009066 A | 63,402 |
| University of Massachusetts Lowell | 47.041 | S52100000041776 | 46,008 |
| University of Washington | 47.070 | UWSC8797 | 34,331 |
| University of Washington | 47.070 | UWSC9973 | 3,219 |
| Wright State University | 47.076 | 670457-1 | 3,421 |
| Total National Science Foundation | | | <u>7,795,873</u> |
| | | | <u>115,764</u> |
| <u>Nuclear Regulatory Commission</u> | | | |
| U.S. Nuclear Regulatory Commission Scholarship and Fellowship Program | 77.008 | | 198,835 |
| Total Nuclear Regulatory Commission | | | <u>198,835</u> |
| Total Research and Development Cluster | | | |
| | | | <u>21,899,326</u> |
| | | | <u>2,295,233</u> |
| OTHER PROGRAMS | | | |
| <u>Department of Defense</u> | | | |
| Pass-Through Programs From | | | |
| Institute of International Education | 12.357 | 2603-WPI-33GO051PO3/H982101320 | 5,971 |
| Total Department of Defense | | | <u>5,971</u> |
| <u>Department of Education</u> | | | |
| Undergraduate International Studies and Foreign Language | 84.016 | | 48,010 |
| Total Department of Education | | | <u>48,010</u> |
| <u>National Endowment for the Humanities</u> | | | |
| Promotion of the Humanities_Teaching and Learning Resources and Curriculum Development | 45.162 | | 35,957 |
| Total National Endowment for the Humanities | | | <u>35,957</u> |
| <u>National Security Agency</u> | | | |
| GenCyber Grants Program | 12.903 | | 61,703 |
| Total National Security Agency | | | <u>61,703</u> |
| Total Other Programs | | | <u>151,641</u> |
| Total Expenditures of Federal Awards | | | <u>\$ 61,078,607</u> |
| | | | <u>\$ 2,295,233</u> |

The accompanying notes are an integral part of this schedule.

Worcester Polytechnic Institute

Notes to Schedule of Expenditures of Federal Awards

June 30, 2019

1. Basis of Presentation

The accompanying schedule of expenditures of federal awards (the "Schedule"), includes the federal grant activity of Worcester Polytechnic Institute (the "University") for the year ended June 30, 2019 and is presented on the accrual basis of accounting. The information in the Schedule is presented in accordance with the requirements of Title 2 U.S. Code of Federal Regulations Part 200, *Uniform Administrative Requirements, Cost Principles, and Audit requirements for Federal Awards* (Uniform Guidance). As the Schedule presents only a selected portion of the expenditures of the University, it is not intended to, and does not present the financial position, changes in net assets, or cash flows of the University. Direct awards are listed in total and pass-through awards are listed individually (with pass-through numbers when available) on the Schedule. Negative amounts represent adjustments or credits to amounts reported as expenditures in prior years in the normal course of business. CFDA numbers are presented where available. Amounts passed through to subrecipients are included by subrecipient within the amounts passed through to subrecipients amount.

2. Indirect Costs

The University applies its predetermined approved facilities and administrative rate when charging indirect costs to federal awards rather than the 10% de minimus cost rate as described in Section 200.414 of the Uniform Guidance.

3. Federal Perkins Loan Program

The University did not process any new loans under the Federal Perkins Loan Program (CFDA # 84.038) for the year ended June 30, 2019. The balance of Perkins Loans outstanding at June 30, 2019 was \$10,389,693.

PART II

REPORTS ON INTERNAL CONTROLS AND COMPLIANCE



Report of Independent Auditors on Internal Control Over Financial Reporting and on Compliance and Other Matters Based on an Audit of Financial Statements Performed in Accordance with Government Auditing Standards

To the Board of Trustees
of Worcester Polytechnic Institute

We have audited, in accordance with auditing standards generally accepted in the United States of America and the standards applicable to financial audits contained in *Government Auditing Standards*, issued by the Comptroller General of the United States, the consolidated financial statements of Worcester Polytechnic Institute and its subsidiaries, which comprise the consolidated statement of financial position as of June 30, 2019, and the related consolidated statements of activities and cash flows for the year then ended, and the related notes to the financial statements, and have issued our report thereon dated October 31, 2019.

Internal Control Over Financial Reporting

In planning and performing our audit of the financial statements, we considered Worcester Polytechnic Institute's internal control over financial reporting ("internal control") to determine the audit procedures that are appropriate in the circumstances for the purpose of expressing our opinion on the financial statements, but not for the purpose of expressing an opinion on the effectiveness of Worcester Polytechnic Institute's internal control. Accordingly, we do not express an opinion on the effectiveness of Worcester Polytechnic Institute's internal control.

A *deficiency in internal control* exists when the design or operation of a control does not allow management or employees, in the normal course of performing their assigned functions, to prevent, or detect and correct, misstatements on a timely basis. A *material weakness* is a deficiency, or a combination of deficiencies, in internal control such that there is a reasonable possibility that a material misstatement of the entity's financial statements will not be prevented, or detected and corrected on a timely basis. A *significant deficiency* is a deficiency, or a combination of deficiencies, in internal control that is less severe than a material weakness, yet important enough to merit attention by those charged with governance.

Our consideration of internal control was for the limited purpose described in the first paragraph of this section and was not designed to identify all deficiencies in internal control that might be material weaknesses or significant deficiencies. Given these limitations, during our audit we did not identify any deficiencies in internal control that we consider to be material weaknesses. However, material weaknesses may exist that have not been identified.

Compliance and Other Matters

As part of obtaining reasonable assurance about whether Worcester Polytechnic Institute's financial statements are free from material misstatement, we performed tests of its compliance with certain provisions of laws, regulations, contracts and grant agreements, noncompliance with which could have a direct and material effect on the determination of financial statement amounts. However, providing an opinion on compliance with those provisions was not an objective of our audit, and accordingly, we do not express such an opinion. The results of our tests disclosed no instances of noncompliance or other matters that are required to be reported under *Government Auditing Standards*.



Purpose of this Report

The purpose of this report is solely to describe the scope of our testing of internal control and compliance and the results of that testing, and not to provide an opinion on the effectiveness of the entity's internal control or on compliance. This report is an integral part of an audit performed in accordance with *Government Auditing Standards* in considering the entity's internal control and compliance. Accordingly, this communication is not suitable for any other purpose.

PricewaterhouseCoopers LLP

October 31, 2019



**Report of Independent Auditors on Compliance with Requirements
That Could Have a Direct and Material Effect on Each Major Program and on Internal Control Over
Compliance in Accordance with the Uniform Guidance**

To the Board of Trustees
of Worcester Polytechnic Institute

Report on Compliance for Each Major Federal Program

We have audited Worcester Polytechnic Institute's compliance with the types of compliance requirements described in the *OMB Compliance Supplement* that could have a direct and material effect on each of Worcester Polytechnic Institute's major federal programs for the year ended June 30, 2019. Worcester Polytechnic Institute's major federal programs are identified in the summary of auditor's results section of the accompanying schedule of findings and questioned costs.

Management's Responsibility

Management is responsible for compliance with federal statutes, regulations and the terms and conditions of its federal awards applicable to its federal programs.

Auditors' Responsibility

Our responsibility is to express an opinion on compliance for each of Worcester Polytechnic Institute's major federal programs based on our audit of the types of compliance requirements referred to above. We conducted our audit of compliance in accordance with auditing standards generally accepted in the United States of America; the standards applicable to financial audits contained in *Government Auditing Standards*, issued by the Comptroller General of the United States; and the audit requirements of Title 2 U.S. Code of Federal Regulations Part 200, *Uniform Administrative Requirements, Cost Principles, and Audit Requirements for Federal Awards* (Uniform Guidance). Those standards and the Uniform Guidance require that we plan and perform the audit to obtain reasonable assurance about whether noncompliance with the types of compliance requirements referred to above that could have a direct and material effect on a major federal program occurred. An audit includes examining, on a test basis, evidence about Worcester Polytechnic Institute's compliance with those requirements and performing such other procedures as we considered necessary in the circumstances.

We believe that our audit provides a reasonable basis for our opinion on compliance for each major federal program. However, our audit does not provide a legal determination of Worcester Polytechnic Institute's compliance.

Opinion on Each Major Federal Program

In our opinion, Worcester Polytechnic Institute complied, in all material respects, with the types of compliance requirements referred to above that could have a direct and material effect on each of its major federal programs for the year ended June 30, 2019.



Report on Internal Control Over Compliance

Management of Worcester Polytechnic Institute is responsible for establishing and maintaining effective internal control over compliance with the types of compliance requirements referred to above. In planning and performing our audit of compliance, we considered Worcester Polytechnic Institute's internal control over compliance with the types of requirements that could have a direct and material effect on each major federal program to determine the auditing procedures that are appropriate in the circumstances for the purpose of expressing an opinion on compliance for each major federal program and to test and report on internal control over compliance in accordance with the Uniform Guidance, but not for the purpose of expressing an opinion on the effectiveness of internal control over compliance. Accordingly, we do not express an opinion on the effectiveness of Worcester Polytechnic Institute's internal control over compliance.

A deficiency in internal control over compliance exists when the design or operation of a control over compliance does not allow management or employees, in the normal course of performing their assigned functions, to prevent, or detect and correct, noncompliance with a type of compliance requirement of a federal program on a timely basis. *A material weakness in internal control over compliance* is a deficiency, or combination of deficiencies, in internal control over compliance, such that there is a reasonable possibility that material noncompliance with a type of compliance requirement of a federal program will not be prevented, or detected and corrected, on a timely basis. *A significant deficiency in internal control over compliance* is a deficiency, or a combination of deficiencies, in internal control over compliance with a type of compliance requirement of a federal program that is less severe than a material weakness in internal control over compliance, yet important enough to merit attention by those charged with governance.

Our consideration of internal control over compliance was for the limited purpose described in the first paragraph of this section and was not designed to identify all deficiencies in internal control over compliance that might be material weaknesses or significant deficiencies. We did not identify any deficiencies in internal control over compliance that we consider to be material weaknesses. However, material weaknesses may exist that have not been identified.

The purpose of this report on internal control over compliance is solely to describe the scope of our testing of internal control over compliance and the results of that testing based on the requirements of the Uniform Guidance. Accordingly, this report is not suitable for any other purpose.

PricewaterhouseCoopers LLP

October 31, 2019

PART III

SCHEDULE OF FINDINGS AND QUESTIONED COSTS

Worcester Polytechnic Institute
Schedule of Findings and Questioned Costs
June 30, 2019

I. Summary of Auditor's Results

Financial Statements

| | |
|---|---------------|
| Type of auditor's report issued | Unmodified |
| Internal control over financial reporting | |
| Material weakness (es) identified? | No |
| Significant deficiency (ies) identified that are not considered to be material weakness (es)? | None reported |
| Noncompliance material to financial statements | No |

Federal Awards

| | |
|--|---------------|
| Internal control over major programs | |
| Material weakness (es) identified? | No |
| Significant deficiency (ies) identified that are not considered to be material weakness (es)? | None reported |
| Type of auditor's report issued on compliance for major programs | Unmodified |
| Audit findings disclosed that are required to be reported in accordance with 2 CFR 200.516(a)? | No |

Identification of major programs

| | |
|--------------------|---|
| CFDA Number | Name of Federal Program or Cluster |
| Various | Research and Development Cluster |

| | |
|---|-------------|
| Dollar threshold used to distinguish between Type A and Type B programs | \$1,832,358 |
| Auditee qualified as low-risk auditee? | Yes |

Worcester Polytechnic Institute
Schedule of Findings and Questioned Costs
June 30, 2019

II. Financial Statement Findings
None Noted

III. Federal Award Findings and Questioned Costs
None Noted

PART IV

SCHEDULE OF STATUS OF PRIOR AUDIT FINDINGS

Worcester Polytechnic Institute
Schedule of Status of Prior Audit Findings
June 30, 2019

Finding No. 2018-001 – Failure to report direct loan disbursement in a timely manner

Cluster: Student Financial Assistance

Award Name: Various

Award Year: 2018

CFDA Number: Various

Institutions must report all loan disbursements and submit required records to the Direct Loan Servicing System (DLSS) via the Common Origination and Disbursement (COD) within 15 days of disbursement (OMB No. 1845-0021). We did not submit record of disbursements to the DLSS via the COD system within the required 15 days for 1 out of 25 selections. PricewaterhouseCoopers recommended we update controls in place to ensure all disbursements are reported to the DLSS within 15 days.

Status

After the finding regarding late disbursements, We identified and resolved a process issue and provided further training to the existing staff as of October 1, 2018. Currently, the Office of Student Aid & Financial Literacy sends Direct Loan disbursement files to COD on a weekly basis for compliance with the 15 day reporting period.